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DATE: May 20, 2019

TO: Mike Geisel, City Administrator

FROM: Chris DesPlanques, Finance Director

RE: Financial Update

The following is a brief update of City finances through May 20, 2019.

These statements are being prepared on a cash basis.

The Pooled Sales Tax collections for the general fund for the year are \$2,752,927, which is down 5.31% when compared with collections at this same time last year. These Pooled Sales Tax Revenues trailing the 2019 budget expectations by 1.5% (\$41k) on the cash basis to date, based upon average collections. Pooled sales tax collections have oscillated back and forth when compared with last year's collections, and for the second month in a row have underperformed by greater than 2%, when compared with the budget.

Public Safety reciepts (Prop P) of \$1,071,457 and now exceed year to date budget expectations by 6.2% (on the cash basis).

Capital and Parks Sales tax collections for the year totaled \$2,335,010 and \$2,747,071, respectively. These revenues are down 3.26% compared with this year's budget, with each of them 5.74% under last year's collections. Parks and Capital tax collection have underperformed the budget by greater than 2% for two months in a row, however, the collections are more consistently down than pooled collections, and have underperformed the budget each month thus far. As a reminder Parks and Capital Sales taxes are generated on Chesterfield businesses and the Chesterfield Mall is the primary driver for this consistently underperforming revenues.

Expenditure in all departments are in line with expectations, when seasonality is considered. Transfers in the Capital Fund are at 100%, as the debt service transfer for the year is now completed.

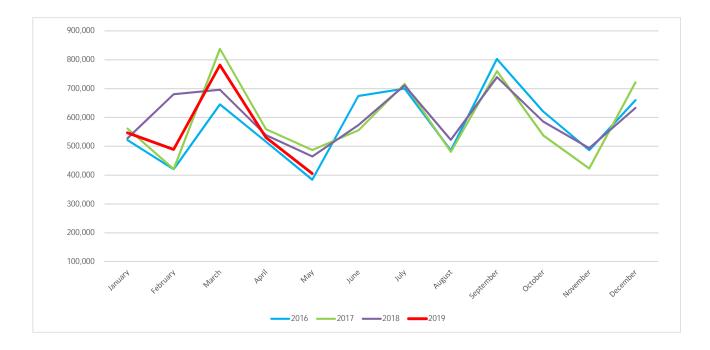
The following schedules are attached for your convenience and reference:

- Fund Statements General, Public Safety, Parks and Capital
- Revenue charts

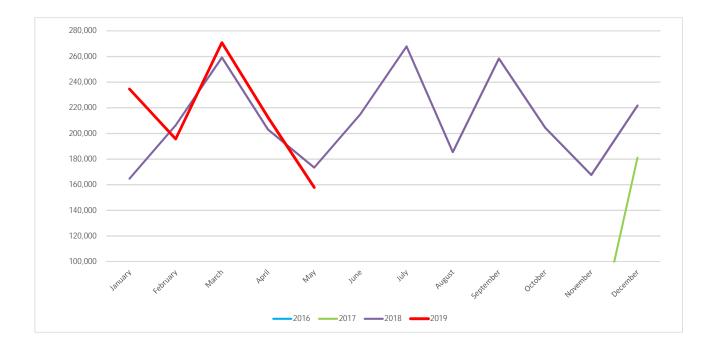
Please let me know if you have any questions or would like additional information.

General Fund Sales Tax FY's 2014-2019

						% incr/-decr		% incr/-decr
						from 2017		from 2018
Revenues	2014	2015	2016	2017	2018	to 2018	2019	to 2019
January	420,243	533,506	521,946	561,167	527,666	-5.97%	546,623	3.59%
February	546,068	399,476	420,419	420,980	680,722	61.70%	489,247	-28.13%
March	473,637	560,648	645,098	837,570	696,023	-16.90%	781,521	12.28%
April	502,110	543,960	515,679	559,042	538,378	-3.70%	530,052	-1.55%
May	528,831	435,001	384,153	486,840	464,664	-4.56%	405,484	-12.74%
June	538,708	630,847	674,131	555,331	573,231	3.22%		-100.00%
July	795,618	665,425	700,054	716,153	711,126	-0.70%		-100.00%
August	523,829	530,264	485,475	480,756	522,633	8.71%		-100.00%
September	700,614	796,405	802,513	760,229	739,637	-2.71%		-100.00%
October	628,893	649,477	620,414	537,883	585,894	8.93%		-100.00%
November	509,280	513,967	486,407	423,338	493,373	16.54%		-100.00%
December	662,348	710,246	660,240	721,667	632,910	-12.30%		-100.00%
Total	6,830,178	6,969,220	6,916,529	7,060,957	7,166,257	1.49%	2,752,927	-5.31%

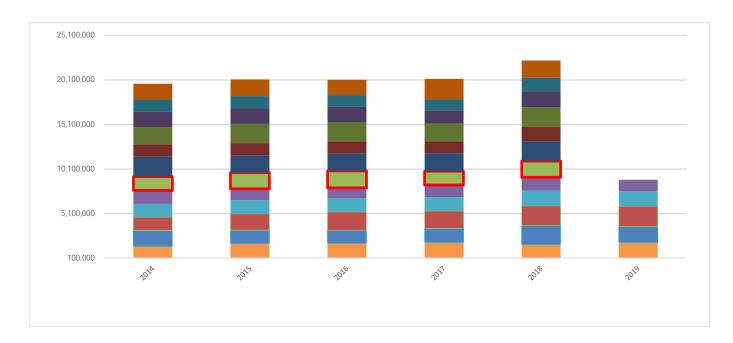


						% incr/-decr		% incr/-decr
						from 2017		from 2018
Revenues	2014	2015	2016	2017	2018	to 2018	2019	to 2019
January					164,751	0.00%	234,611	42.40%
February					206,280	0.00%	195,645	-5.16%
March					259,273	0.00%	270,763	4.43%
April					203,078	0.00%	212,548	4.66%
May					173,349	0.00%	157,889	-8.92%
June					214,913	0.00%		-100.00%
July					267,937	0.00%		-100.00%
August					185,476	0.00%		-100.00%
September					258,311	0.00%		-100.00%
October					204,404	0.00%		-100.00%
November				20,030	167,605	736.76%		-100.00%
December				181,096	221,792	22.47%		-100.00%
Total	_	_	-	201,126	2,527,168	1156.51%	1,071,457	6.43%



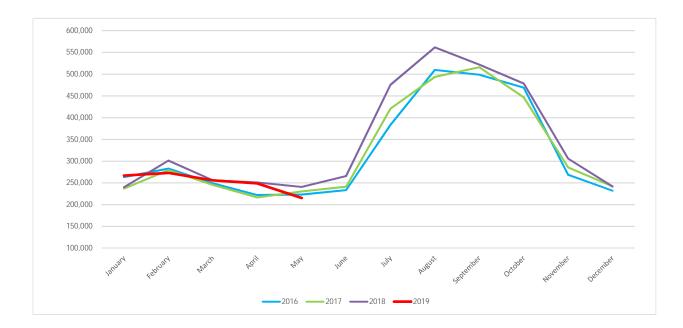
City of Chesterfield Sales Tax Totals FY's 2014-2019

						% incr/-decr from 2017		% incr/-decr from 2018
Revenues	2014	2015	2016	2017	2018	to 2018	2019	to 2019
January	1,433,586	1,749,571	1,794,234	1,874,040	1,642,893	-12.33%	1,877,663	14.29%
February	1,784,523	1,497,841	1,449,113	1,573,708	2,111,792	34.19%	1,789,190	-15.28%
March	1,481,111	1,827,814	2,050,813	1,958,276	2,218,119	13.27%	2,247,718	1.33%
April	1,483,364	1,541,689	1,514,083	1,565,913	1,706,183	8.96%	1,693,494	-0.74%
May	1,517,176	1,271,301	1,185,921	1,348,555	1,488,650	10.39%	1,298,400	-12.78%
June	1,543,660	1,811,712	1,892,299	1,532,820	1,823,206	18.94%	-	-100.00%
July	2,246,332	1,936,080	1,944,636	2,018,137	2,218,669	9.94%	-	-100.00%
August	1,345,950	1,360,366	1,363,481	1,356,439	1,611,136	18.78%	-	-100.00%
September	1,949,100	2,177,495	2,182,287	1,997,968	2,208,999	10.56%	-	-100.00%
October	1,735,133	1,724,367	1,687,609	1,463,498	1,789,400	22.27%	-	-100.00%
November	1,398,597	1,389,287	1,337,269	1,222,073	1,545,432	26.46%	-	-100.00%
December	1,758,821	1,869,415	1,722,065	2,300,456	1,906,113	-17.14%	-	-100.00%
Total	19,677,353	20,156,937	20,123,809	20,211,883	22,270,590	10.19%	8,906,465	-2.85%



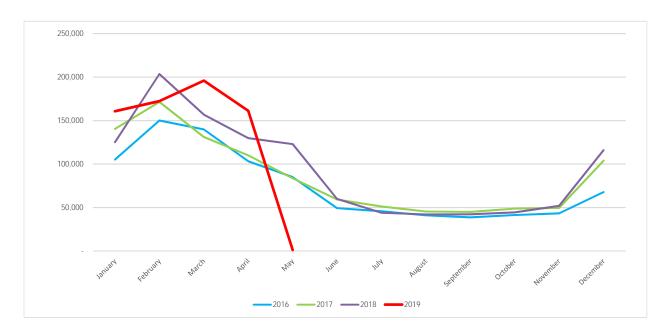
General Fund Utility Taxes - Electric FY's 2014-2019

						% incr/-decr from 2017		% incr/-decr from 2018
Revenues	2014	2015	2016	2017	2018	to 2018	2019	to 2019
January	257,922	260,745	263,384	237,016	239,982	1.25%	266,881	11.21%
February	278,530	291,066	282,781	279,236	301,329	7.91%	273,017	-9.40%
March	267,580	241,347	249,342	245,627	255,911	4.19%	255,832	-0.03%
April	244,575	259,487	222,079	216,575	250,957	15.88%	248,955	-0.80%
May	220,700	228,253	223,259	230,454	240,779	4.48%	215,335	-10.57%
June	233,668	244,954	233,277	241,186	265,501	10.08%		-100.00%
July	411,622	398,980	383,590	420,642	475,558	13.06%		-100.00%
August	467,991	500,564	509,782	493,852	561,716	13.74%		-100.00%
September	440,412	526,587	498,584	516,119	521,837	1.11%		-100.00%
October	480,314	476,134	468,866	446,520	478,362	7.13%		-100.00%
November	259,060	278,693	268,662	285,617	305,739	7.05%		-100.00%
December	236,793	236,670	232,147	241,846	241,689	4.11%		-100.00%
Total	3 799 167	3 943 481	3 835 754	3 854 691	4 139 360	7 39%	1 260 020	-2.25%



General Fund Utility Taxes - Gas FY's 2014-2019

						% incr/-decr from 2017		% incr/-decr from 2018
Revenues	2014	2015	2016	2017	2018	to 2018	2019	to 2019
January	197,001	158,047	105,205	140,475	125,137	-10.92%	160,825	28.52%
February	197,001	200,623	150,107	171,528	203,609	18.70%	172,406	-15.33%
March	202,450	174,909	139,881	131,257	156,894	19.53%	196,016	24.94%
April	158,267	165,974	103,209	109,971	129,827	18.06%	161,328	24.26%
May	113,673	92,475	85,140	83,578	122,955	47.11%	1,296	-98.95%
June	63,725	55,999	49,395	59,383	59,958	0.97%		-100.00%
July	50,650	49,340	45,735	51,352	44,063	-14.19%		-100.00%
August	45,725	46,031	41,067	45,505	42,183	-7.30%		-100.00%
September	44,743	42,093	38,807	45,083	42,262	-6.26%		-100.00%
October	46,726	44,993	41,515	48,858	44,528	-8.86%		-100.00%
November	55,412	51,278	43,438	49,561	52,095	5.11%		-100.00%
December	109,908	79,105	67,785	103,950	116,070	11.66%		-100.00%
Total	1 285 281	1 160 869	911 283	1 040 501	1 139 582	9 52%	691 871	12.41%



General Fund Utility Taxes - Telephone FY's 2014-2019

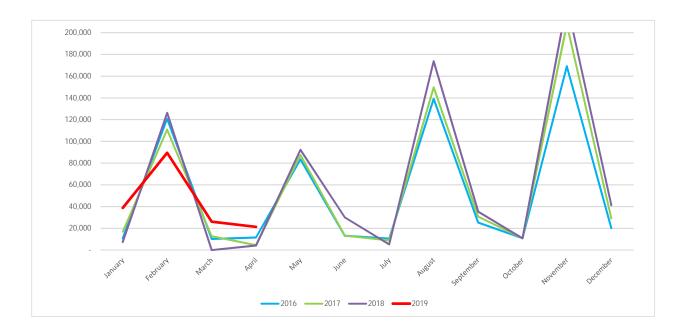
						% incr/-decr from 2017		% incr/-decr from 2018
Revenues	2014	2015	2016	2017	2018	to 2018	2019	to 2019
January	170,588	156,170	134,771	127,188	114,129	-10.27%	115,103	0.85%
February	185,040	144,423	129,341	106,627	103,008	-3.39%	95,992	-6.81%
March	139,468	125,314	120,765	107,442	81,270	-24.36%	80,715	-0.68%
April	157,109	167,070	136,019	153,118	117,001	-23.59%	102,300	-12.56%
May	144,244	123,318	120,491	101,215	91,179	-9.91%	1,460	-98.40%
June	152,598	127,692	117,984	111,726	99,234	-11.18%		-100.00%
July	152,002	128,170	130,722	114,941	108,036	-6.01%		-100.00%
August	149,803	133,366	117,551	100,694	98,992	-1.69%		-100.00%
September	144,966	122,220	121,972	99,040	101,037	2.02%		-100.00%
October	147,881	136,839	127,914	109,400	102,923	-5.92%		-100.00%
November	139,000	127,707	110,849	97,394	101,216	3.92%		-100.00%
December	123,665	115,284	113,433	102,148	93,396	-8.57%		-100.00%
Total	1,806,364	1,607,573	1,481,811	1,330,933	1,211,420	-8.98%	395,569	-4.78%



This graph does not include telephone settlement payments.

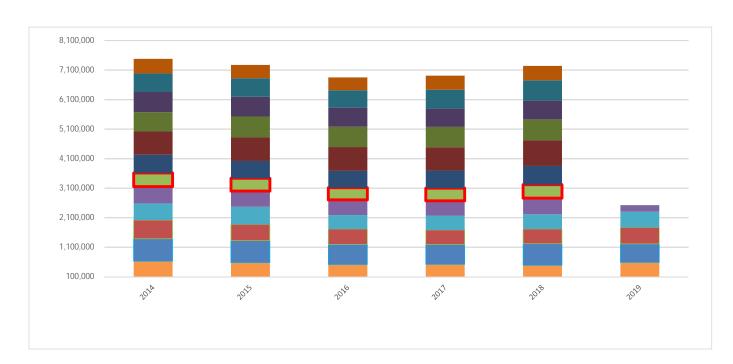
General Fund Utility Taxes - Water FY's 2014-2019

						% incr/-decr		% incr/-decr
						from 2017		from 2017
Revenues	2014	2015	2016	2017	2018	to 2018	2019	to 2019
January	4,603	5,032	10,747	16,953	7,411	-56.29%	38,865	424.43%
February	97,425	106,428	120,767	110,900	126,284	13.87%	89,510	-29.12%
March	24,140	9,998	10,294	12,775	_	-100.00%	26,147	0.00%
April	5,815	5,832	11,640	4,508	4,196	-6.94%	21,402	410.07%
May	85,646	88,147	83,498	87,531	92,323	5.47%		-100.00%
June	11,205	3,214	13,187	13,307	30,053	125.84%		-100.00%
July	5,519	6,664	10,493	8,933	5,323	-40.41%		-100.00%
August	123,069	117,058	139,190	149,736	173,803	16.07%		-100.00%
September	27,640	20,456	25,378	30,894	35,542	15.04%		-100.00%
October	8,580	10,129	10,955	10,802	10,817	0.14%		-100.00%
November	170,941	169,997	169,101	207,731	227,364	9.45%		-100.00%
December	24,198	19,395	20,163	29,163	41,350	41.79%		-100.00%
Total	588,782	562,349	625,413	683,234	754,464	10.43%	175,924	27.58%



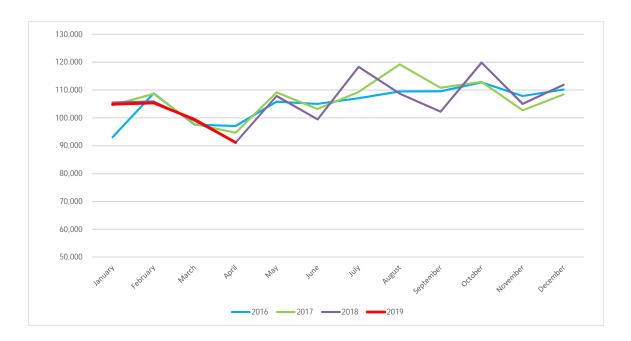
General Fund Utility Tax Totals FY's 2013-2018

						% incr/-decr		% incr/-decr
						from 2017		from 2018
Revenues	2014	2015	2016	2017	2018	to 2018	2019	to 2019
January	630,114	579,994	514,106	521,632	486,659	-6.70%	581,674	19.52%
February	757,996	742,539	682,996	668,292	734,230	9.87%	630,924	-14.07%
March	633,638	551,568	520,282	497,101	494,075	-0.61%	558,710	13.08%
April	565,766	598,362	472,947	484,173	501,981	3.68%	533,985	6.38%
May	564,263	532,194	512,388	502,778	547,237	8.84%	218,091	-60.15%
June	461,196	431,859	413,842	425,601	454,745	6.85%	-	-100.00%
July	619,793	583,155	570,540	595,868	632,980	6.23%	-	-100.00%
August	786,589	797,019	807,590	789,787	876,693	11.00%	-	-100.00%
September	657,761	711,357	684,741	691,136	700,677	1.38%	-	-100.00%
October	683,501	668,096	649,251	615,581	636,630	3.42%	-	-100.00%
November	624,412	627,675	592,050	640,303	686,414	7.20%	-	-100.00%
December	494,564	450,455	433,528	477,108	492,506	3.23%	-	-100.00%
Total	7,479,593	7,274,271	6,854,261	6,909,359	7,244,826	4.86%	2,523,384	-8.71%



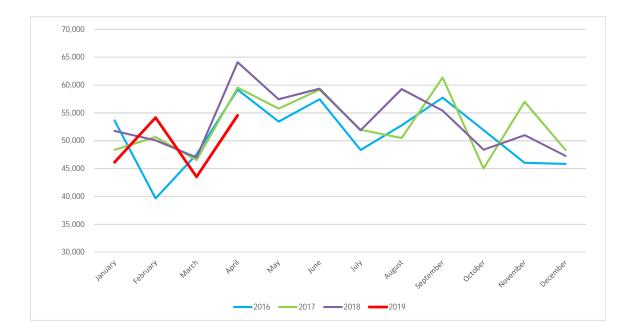
General Fund Motor Fuel Tax FY's 2014-2019

						% incr/-decr		% incr/-decr
						from 2017		from 2018
Revenues	2014	2015	2016	2017	2018	to 2018	2019	to 2019
January	99,773	103,537	93,065	104,569	105,559	0.95%	104,895	-0.63%
February	97,284	106,169	108,806	108,656	105,924	-2.51%	105,390	-0.50%
March	96,663	101,785	97,573	97,810	98,970	1.19%	99,498	0.53%
April	88,907	92,794	97,135	94,691	91,191	-3.70%	91,166	-0.03%
May	100,553	104,584	105,846	109,183	107,858	-1.21%		-100.00%
June	102,004	105,554	105,065	103,232	99,514	-3.60%		-100.00%
July	107,686	93,761	107,111	109,317	118,347	8.26%		-100.00%
August	103,019	118,389	109,491	119,204	108,740	-8.78%		-100.00%
September	108,012	118,428	109,582	110,824	102,242	-7.74%		-100.00%
October	107,690	111,075	112,780	112,954	119,851	6.11%		-100.00%
November	103,044	100,532	107,876	102,739	105,057	2.26%		-100.00%
December	110,957	107,827	110,208	108,431	111,907	3.21%		-100.00%
Total	1,225,593	1,264,434	1,264,539	1,281,610	1,275,160	-0.50%	400,950	-0.17%



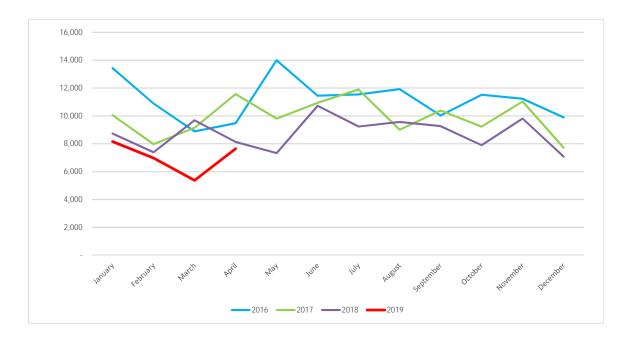
General Fund Motor Vehicle Sales Tax FY's 2014-2019

						% incr/-decr from 2017		% incr/-decr from 2018
Revenues	2014	2015	2016	2017	2018	to 2018	2019	to 2019
January	44,002	48,306	53,643	48,387	51,766	6.98%	46,162	-10.83%
February	39,331	38,868	39,655	50,672	50,084	-1.16%	54,171	8.16%
March	41,080	44,762	47,558	46,534	47,006	1.01%	43,525	-7.41%
April	51,445	54,938	59,176	59,526	64,108	7.70%	54,562	-14.89%
May	57,423	60,483	53,443	55,776	57,447	3.00%		-100.00%
June	45,316	50,354	57,449	59,165	59,360	0.33%		-100.00%
July	49,630	51,064	48,362	51,974	51,878	-0.18%		-100.00%
August	46,847	50,312	52,780	50,494	59,280	17.40%		-100.00%
September	53,365	48,468	57,750	61,356	55,413	-9.69%		-100.00%
October	42,512	59,547	51,916	45,034	48,395	7.46%		-100.00%
November	55,705	47,752	46,031	56,990	51,007	-10.50%		-100.00%
December	38,302	43,340	45,854	48,327	47,276	-2.18%		-100.00%
Total	564,958	598,193	613,617	634,237	643,020	4.79%	198,420	-6.83%



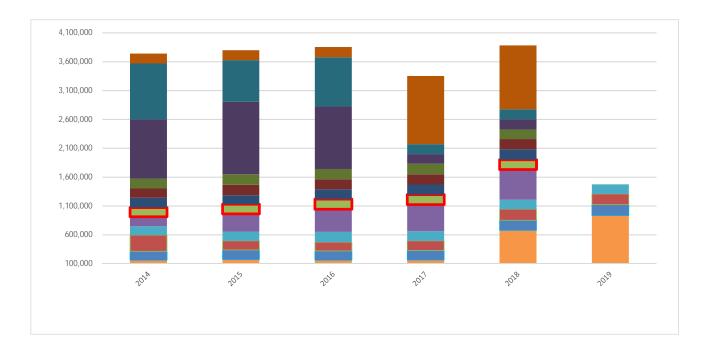
General Fund Cigarette Tax FY's 2014-2019

						% incr/-decr		% incr/-decr
						from 2017		from 2018
Revenues	2014	2015	2016	2017	2018	to 2018	2019	to 2019
January	10,699	10,481	13,433	10,061	8,736	-13.17%	8,154	-6.66%
February	7,302	9,329	10,894	7,974	7,396	-7.25%	6,971	-5.75%
March	9,205	9,561	8,890	9,151	9,683	5.81%	5,373	-44.51%
April	9,873	8,316	9,479	11,571	8,131	-29.73%	7,647	-5.95%
May	9,549	12,066	14,002	9,804	7,327	-25.26%		-100.00%
June	10,173	10,638	11,454	10,945	10,729	-1.98%		-100.00%
July	11,654	11,867	11,550	11,899	9,242	-22.33%		-100.00%
August	10,730	12,181	11,925	9,008	9,566	6.20%		-100.00%
September	12,748	12,842	10,025	10,388	9,265	-10.81%		-100.00%
October	8,892	13,159	11,519	9,236	7,900	-14.46%		-100.00%
November	11,617	12,445	11,233	11,038	9,809	-11.13%		-100.00%
December	8,636	15,912	9,891	7,718	7,079	-8.28%		-100.00%
Total	121,077	138,798	134,295	118,794	104,864	-5.59%	28,145	-17.09%



General Fund Intergovmental Tax Totals FY's 2013-2018

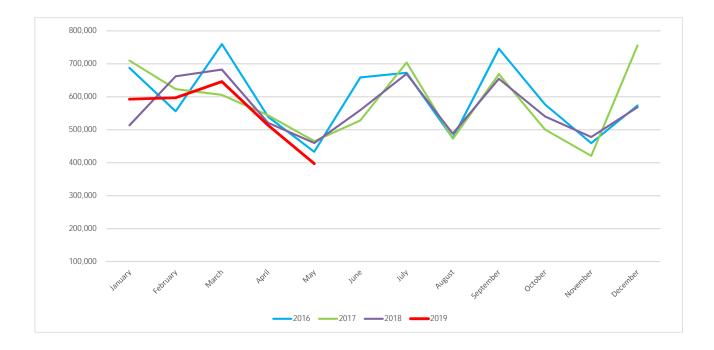
						% incr/-decr from 2017		% incr/-decr from 2018
Revenues	2014	2015	2016	2017	2018	to 2018	2019	to 2019
January	159,299	171,490	160,142	163,017	674,997	314.06%	932,251	38.11%
February	156,374	164,142	159,355	167,303	176,789	5.67%	189,673	7.29%
March	278,240	160,505	154,022	164,498	193,398	17.57%	185,172	-4.25%
April	152,281	160,448	175,932	167,767	163,430	-2.59%	166,182	1.68%
May	167,525	305,927	395,070	461,483	523,306	13.40%	-	-100.00%
June	157,492	166,546	174,688	173,343	169,799	-2.04%	-	-100.00%
July	168,970	156,692	169,132	173,190	179,468	3.62%	-	-100.00%
August	160,597	180,881	174,196	178,706	177,586	-0.63%	-	-100.00%
September	174,126	181,666	177,357	182,568	166,921	-8.57%	-	-100.00%
October	1,024,040	1,256,552	1,081,667	167,224	176,147	5.34%	-	-100.00%
November	970,661	720,933	853,656	170,766	172,585	1.07%	-	-100.00%
December	169,572	172,502	179,166	1,183,478	1,106,340	-6.52%		-100.00%
Total	3,739,177	3,798,286	3,854,381	3,353,344	3,880,766	15.73%	1,473,277	21.90%



City of Chesterfield Statement of Revenues and Expenditures(Cash Basis) Parks Sales Tax Fund FY2019 Month Ended May 15, 2019

		2019					
	2019	2019	Actual As	2018 Actual			
	Budget	YTD Actual	% of Budget				
Revenues:							
Sales Tax	\$7,027,193	\$ 2,747,071	39.09%	7,974,145			
Intergovernmental	-	-	0.00%	28,392			
Parks and Recreation	1,963,011	440,244	22.43%	1,840,779			
Other Revenues	1,451	28,768	1982.63%	71,483			
Total Revenues	8,991,655	3,216,083	35.77%	9,914,799			
Expenditures:							
Parks	5,959,772	1,695,320	28.45%	6,284,430			
Transfers In/Out (net)	2,999,914	440,001	14.67%	(3,093,681)			

						% incr/-decr		% incr/-decr
						from 2017		from 2018
Revenues	2014	2015	2016	2017	2018	to 2018	2019	to 2019
January	547,731	657,331	687,723	709,661	513,770	-27.60%	592,664	15.36%
February	669,414	593,701	556,051	623,095	662,025	6.25%	596,918	-9.83%
March	544,573	684,948	759,830	605,786	682,606	12.68%	646,180	-5.34%
April	530,401	539,311	539,666	544,249	521,473	-4.18%	513,996	-1.43%
May	534,236	452,054	433,382	465,725	459,803	-1.27%	397,312	-13.59%
June	542,939	638,303	658,466	528,371	559,493	5.89%		-100.00%
July	784,168	686,837	672,745	703,775	670,055	-4.79%		-100.00%
August	444,383	448,702	474,596	473,327	488,123	3.13%		-100.00%
September	674,398	746,535	746,046	669,048	654,621	-2.16%		-100.00%
October	597,962	581,019	576,790	500,332	540,057	7.94%		-100.00%
November	480,706	473,142	459,863	420,921	478,083	13.58%		-100.00%
December	592,683	626,576	573,959	755,509	568,331	-24.78%		-100.00%
Total	6,943,594	7,128,459	7,139,117	6,999,799	6,798,440	-2.88%	2,747,071	-3.26%



City of Chesterfield Statement of Revenues and Expenditures(Cash Basis) Capital Sales Tax Fund FY2019 Month Ended May 15, 2019

		2019				
	2019	2019	Actual As	2018		
	Budget	YTD Actual	% of Budget	Actual		
Revenues:						
Sales Tax	\$5,973,114	\$ 2,335,011	39.09%	6,777,529		
Other Revenues		49,392	0.00%	1,943,469		
Total Revenues	5,973,114	2,384,403	39.92%	8,720,998		
Expenditures:						
Public Works	5,051,337	1,015,811	20.11%	9,967,729		
Transfers In	-	-	0.00%	2,812,008		
Transfers Out	1,885,169	1,885,169	100.00%	1,928,831		
Net Transfers	(1,885,169)	(1,885,169)	100.00%	883,177		

Capital Improvement Sales Tax Fund Capital Improvement Sales Tax FY's 2014-2019

						% incr/-decr		% incr/-decr
						from 2017		from 2018
Revenues	2014	2015	2016	2017	2018	to 2018	2019	to 2019
January	465,612	558,734	584,565	603,212	436,705	-27.60%	503,765	15.36%
February	569,041	504,664	472,643	529,633	562,765	6.26%	507,380	-9.84%
March	462,901	582,218	645,884	514,921	580,217	12.68%	549,253	-5.34%
April	450,853	458,417	458,737	462,621	443,254	-4.19%	436,897	-1.43%
May	454,109	384,247	368,387	395,990	390,834	-1.30%	337,716	-13.59%
June	462,014	542,562	559,701	449,118	475,569	5.89%		-100.00%
July	666,546	583,819	571,837	598,209	569,551	-4.79%		-100.00%
August	377,738	381,400	403,411	402,355	414,904	3.12%		-100.00%
September	574,088	634,556	633,729	568,691	556,429	-2.16%		-100.00%
October	508,279	493,871	490,405	425,282	459,046	7.94%		-100.00%
November	408,611	402,178	390,999	357,784	406,371	13.58%		-100.00%
December	503,790	532,592	487,865	642,183	483,081	-24.78%		-100.00%
Total	5,903,581	6,059,258	6,068,163	5,950,000	5,778,725	-2.88%	2,335,010	-3.26%

