

## $M \in M \cap$

DATE: July 16, 2018

TO: Mike Geisel, City Administrator

FROM: Chris DesPlangues, Finance Director

RE: Financial Update

The following is a brief update of City finances through July 16, 2018.

Just as a reminder, these statements are now being prepared on a cash basis; revenues provided herein are those amounts received up to the date of this report. Please note that revenues are typically received once each month, while expenses are recorded continuously as they occur. As these revenues are being reported mid-month, many of the smaller revenue amounts like intergovernmental taxes received from the state (such as cigarette taxes) and utilities have not yet been received. Expenses referenced in this report are amounts that have been paid through the date of the report.

The Pooled Sales Tax collections for the general fund for the year were \$4,191,811, which is up slightly more than 1.3% when compared with collections at this same time last year. These Pooled Sales Tax Revenues exceed the 2018 budget expectations by \$267k based upon a typical collection cycle.

Public Safety funds (Prop P) of \$1,489,580 are also exceeding budget expectations, as budget collections were expected to be \$1.29 million at this point.

Capital and Parks Sales tax collections for the year totaled \$3,458,894 and \$4,069,226, respectively. These revenues are right on pace when compared with this year's budget, with each of them roughly \$11k under budget at this point, but down 2.67% from the 2017 collections during the same period. This position has slipped slightly from to the prior month.

Expenditure in all departments are in line with expectations.

The following schedules are attached for your convenience and reference:

- Fund Statements General, Public Safety, Parks and Capital
- Revenue charts

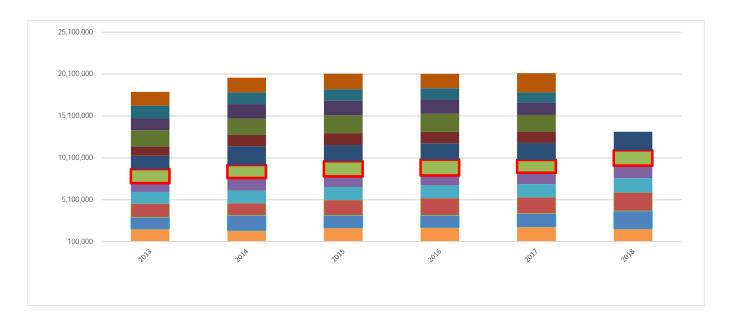
Please let me know if you have any questions or would like additional information.

## City of Chesterfield Statement of Revenues and Expenditures(Cash Basis) General Fund FY2018 Month Ended July 31, 2018

			2018	
	2018	2018	Actual As	2017
	Budget	YTD Actual	% of Budget	Actual
General Fund Revenues:				
Sales Taxes	\$ 7,062,518	\$ 4,191,811	59.4%	\$ 6,956,311
Utility Taxes:	, , ,	· , - ,-		+ -,,-
Gas, Water, and Electricity Taxes	5,519,696	3,093,987	56.1%	5,387,559
Telephone Taxes	1,207,877	613,603	50.8%	1,474,229
Licenses and permits	1,587,921	1,065,696	67.1%	1,600,329
Intergovernmental				
Taxes	4,187,108	1,901,719	45.4%	3,862,480
Grants	-	2,829	0.0%	428,437
Charges for services	517,404	155,672	30.1%	162,835
Court fines and forfeitures	794,556	459,956	57.9%	838,000
Other Revenues	472,440	287,164	60.8%	1,143,421
Total Revenues	21,349,520	11,772,437	55.1%	21,853,601
General Fund Expenditures:				
Executive & Legislative	74,185	41,088	55.4%	70,778
Administration	2,458,846	1,188,666	48.3%	1,978,939
Central Services	1,250,263	421,963	33.7%	1,271,712
Public Services	6,798,753	2,970,234	43.7%	6,222,091
Capital items for all dept.	136,100	77,899	57.2%	428,273
•				
Total Expenditures	10,718,147	4,699,850	43.8%	9,971,793
Transfers In/Out (net)	10,039,466	5,620,459	56.0%	4,715,855

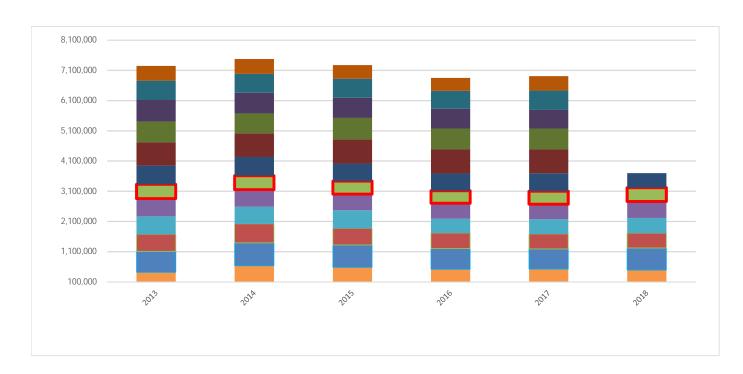
### City of Chesterfield Sales Tax Totals FY's 2013-2018

			% incr/-decr				% incr/-decr		% incr/-decr
			from 2012				from 2016		from 2017
Revenues	2013	2014	to 2013	2015	2016	2017	to 2017	2018	to 2018
January	1,618,792	1,433,586	-11.44%	1,749,571	1,794,234	1,874,040	4.45%	1,642,893	-12.33%
February	1,398,209	1,784,523	27.63%	1,497,841	1,449,113	1,573,708	8.60%	2,111,792	34.19%
March	1,618,792	1,481,111	-8.51%	1,827,814	2,050,813	1,958,276	-4.51%	2,218,119	13.27%
April	1,398,209	1,483,364	6.09%	1,541,689	1,514,083	1,565,913	3.42%	1,706,183	8.96%
May	1,038,734	1,517,176	46.06%	1,271,301	1,185,921	1,348,555	13.71%	1,488,650	10.39%
June	1,685,332	1,543,660	-8.41%	1,811,712	1,892,299	1,532,820	-19.00%	1,823,206	18.94%
July	1,587,183	2,246,332	41.53%	1,936,080	1,944,636	2,018,137	3.78%	2,218,669	9.94%
August	1,131,360	1,345,950	18.97%	1,360,366	1,363,481	1,356,439	-0.52%	-	-100.00%
September	1,926,345	1,949,100	1.18%	2,177,495	2,182,287	1,997,968	-8.45%	-	-100.00%
October	1,399,349	1,735,133	24.00%	1,724,367	1,687,609	1,463,498	-13.28%	-	-100.00%
November	1,519,294	1,398,597	-7.94%	1,389,287	1,337,269	1,222,073	-8.61%	-	-100.00%
December	1,649,759	1,758,821	6.61%	1,869,415	1,722,065	2,300,456	33.59%	-	-100.00%
Total	17,971,358	19,677,353	9.49%	20,156,937	20,123,809	20,211,883	0.44%	13,209,511	34.06%



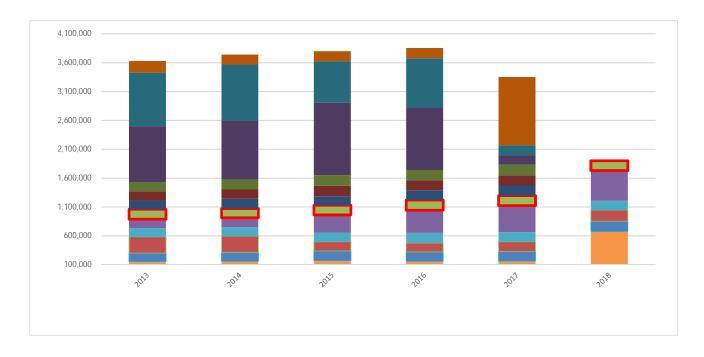
## General Fund Utility Tax Totals FY's 2013-2018

						% incr/-decr		% incr/-decr
						from 2016		from 2017
Revenues	2013	2014	2015	2016	2017	to 2017	2018	to 2018
January	416,567	630,114	579,994	514,106	521,632	1.46%	486,659	-6.70%
February	690,479	757,996	742,539	682,996	668,292	-2.15%	734,230	9.87%
March	571,131	633,638	551,568	520,282	497,101	-4.46%	494,075	-0.61%
April	590,797	565,766	598,362	472,947	484,173	2.37%	501,981	3.68%
May	588,176	564,263	532,194	512,388	502,778	-1.88%	547,237	8.84%
June	472,153	461,196	431,859	413,842	425,601	2.84%	454,745	6.85%
July	617,178	619,793	583,155	570,540	595,868	4.44%	482,079	-19.10%
August	771,924	786,589	797,019	807,590	789,787	-2.20%	-	-100.00%
September	691,970	657,761	711,357	684,741	691,136	0.93%	-	-100.00%
October	708,320	683,501	668,096	649,251	615,581	-5.19%	-	-100.00%
November	641,856	624,412	627,675	592,050	640,303	8.15%	-	-100.00%
December	491,382	494,564	450,455	433,528	477,108	10.05%		-100.00%
Total	7,251,933	7,479,593	7,274,271	6,854,261	6,909,359	0.80%	3,701,005	19.40%



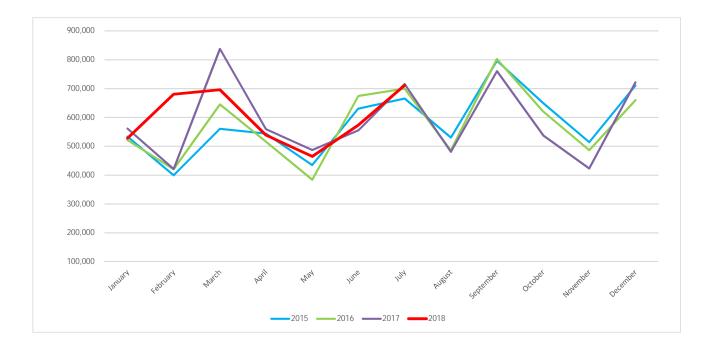
General Fund Intergovmental Tax Totals FY's 2013-2018

						% incr/-decr from 2016		% incr/-decr from 2017
Revenues	2013	2014	2015	2016	2017	to 2017	2018	to 2018
January	153,264	159,299	171,490	160,142	163,017	1.80%	674,997	314.06%
February	147,095	156,374	164,142	159,355	167,303	4.99%	176,789	5.67%
March	281,917	278,240	160,505	154,022	164,498	6.80%	193,398	17.57%
April	150,216	152,281	160,448	175,932	167,767	-4.64%	163,430	-2.59%
May	156,496	167,525	305,927	395,070	461,483	16.81%	523,306	13.40%
June	171,546	157,492	166,546	174,688	173,343	-0.77%	169,799	-2.04%
July	150,736	168,970	156,692	169,132	173,190	2.40%	-	-100.00%
August	159,209	160,597	180,881	174,196	178,706	2.59%	-	-100.00%
September	160,556	174,126	181,666	177,357	182,568	2.94%	-	-100.00%
October	968,364	1,024,040	1,256,552	1,081,667	167,224	-84.54%	-	-100.00%
November	928,718	970,661	720,933	853,656	170,766	-80.00%	-	-100.00%
December	201,463	169,572	172,502	179,166	1,183,478	560.55%		-100.00%
Total	3,629,580	3,739,177	3,798,286	3,854,381	3,353,344	-13.00%	1,901,718	46.58%



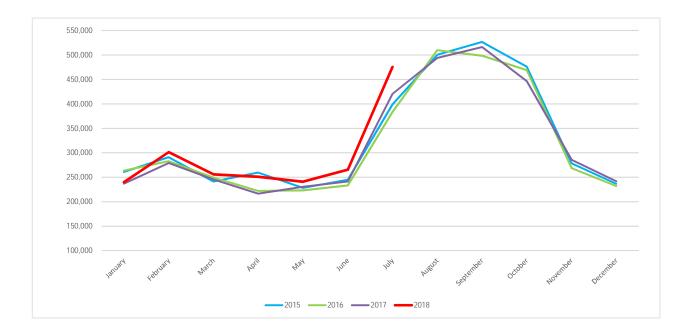
### General Fund Sales Tax FY's 2013-2018

						% incr/-decr		% incr/-decr
						from 2016		from 2017
Revenues	2013	2014	2015	2016	2017	to 2017	2018	to 2018
January	569,937	420,243	533,506	521,946	561,167	7.51%	527,666	-5.97%
February	493,061	546,068	399,476	420,419	420,980	0.13%	680,722	61.70%
March	569,937	473,637	560,648	645,098	837,570	29.84%	696,023	-16.90%
April	493,061	502,110	543,960	515,679	559,042	8.41%	538,378	-3.70%
May	349,770	528,831	435,001	384,153	486,840	26.73%	464,664	-4.56%
June	633,672	538,708	630,847	674,131	555,331	-17.62%	573,231	3.22%
July	573,885	795,618	665,425	700,054	716,153	2.30%	711,126	-0.70%
August	410,295	523,829	530,264	485,475	480,756	-0.97%		-100.00%
September	765,740	700,614	796,405	802,513	760,229	-5.27%		-100.00%
October	504,342	628,893	649,477	620,414	537,883	-13.30%		-100.00%
November	483,238	509,280	513,967	486,407	423,338	-12.97%		-100.00%
December	589,840	662,348	710,246	660,240	721,667	9.30%		-100.00%
Total	6,436,778	6,830,178	6,969,220	6,916,529	7,060,957	2.09%	4,191,811	1.32%

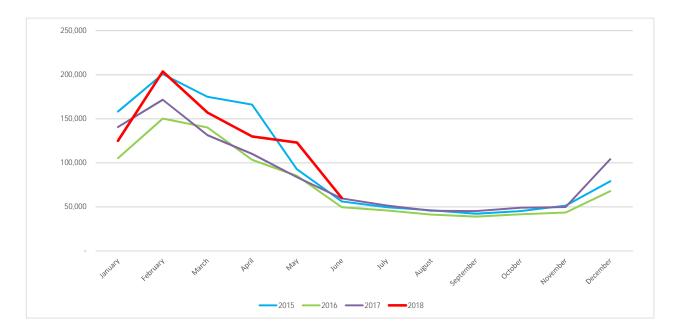


General Fund Utility Taxes - Electric FY's 2013-2018

						% incr/-decr from 2016		% incr/-decr from 2017
Revenues	2013	2014	2015	2016	2017	to 2017	2018	to 2018
January	206,394	257,922	260,745	263,384	237,016	-10.01%	239,982	1.25%
February	243,536	278,530	291,066	282,781	279,236	-1.25%	301,329	7.91%
March	242,279	267,580	241,347	249,342	245,627	-1.49%	255,911	4.19%
April	244,376	244,575	259,487	222,079	216,575	-2.48%	250,957	15.88%
May	231,988	220,700	228,253	223,259	230,454	3.22%	240,779	4.48%
June	233,389	233,668	244,954	233,277	241,186	3.39%	265,501	10.08%
July	396,804	411,622	398,980	383,590	420,642	9.66%	475,558	13.06%
August	471,098	467,991	500,564	509,782	493,852	-3.12%		-100.00%
September	461,165	440,412	526,587	498,584	516,119	3.52%		-100.00%
October	485,985	480,314	476,134	468,866	446,520	-4.77%		-100.00%
November	271,407	259,060	278,693	268,662	285,617	6.31%		-100.00%
December	225,953	236,793	236,670	232,147	241,846	2.19%		
Total	3.714.374	3,799,167	3.943.481	3.835.754	3.854.691	0.49%	2.030.017	8.51%



						% incr/-decr from 2016		% incr/-decr from 2018
Revenues	2013	2014	2015	2016	2017	to 2017	2018	to 2018
January	180,652	197,001	158,047	105,205	140,475	33.52%	125,137	-10.92%
February	180,652	197,001	200,623	150,107	171,528	14.27%	203,609	18.70%
March	158,206	202,450	174,909	139,881	131,257	-6.16%	156,894	19.53%
April	153,774	158,267	165,974	103,209	109,971	6.55%	129,827	18.06%
May	107,985	113,673	92,475	85,140	83,578	-1.83%	122,955	47.11%
June	64,412	63,725	55,999	49,395	59,383	20.22%	59,958	0.97%
July	46,952	50,650	49,340	45,735	51,352	12.28%		-100.00%
August	42,367	45,725	46,031	41,067	45,505	10.81%		-100.00%
September	41,636	44,743	42,093	38,807	45,083	16.17%		-100.00%
October	41,277	46,726	44,993	41,515	48,858	17.69%		-100.00%
November	47,943	55,412	51,278	43,438	49,561	14.09%		-100.00%
December	101,862	109,908	79,105	67,785	103,950	53.35%		
Total	1,167,718	1,285,281	1,160,869	911,283	1,040,501	14.18%	798,380	14.68%



General Fund Utility Taxes - Telephone FY's 2013-2018

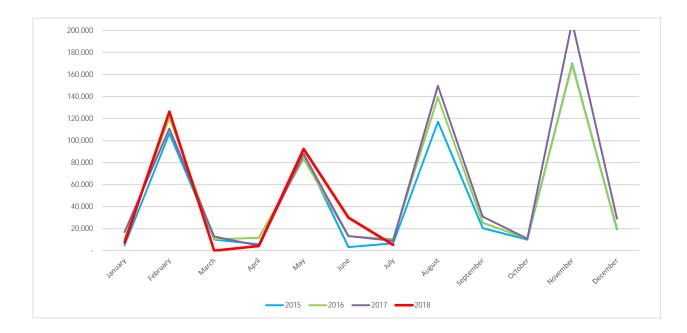
						% incr/-decr from 2016		% incr/-decr from 2017
Revenues	2013	2014	2015	2016	2017	to 2017	2018	to 2018
January	29,521	170,588	156,170	134,771	127,188	-5.63%	114,129	-10.27%
February	163,451	185,040	144,423	129,341	106,627	-17.56%	103,008	-3.39%
March	158,563	139,468	125,314	120,765	107,442	-11.03%	81,270	-24.36%
April	187,512	157,109	167,070	136,019	153,118	12.57%	117,001	-23.59%
May	167,674	144,244	123,318	120,491	101,215	-16.00%	91,179	-9.91%
June	163,008	152,598	127,692	117,984	111,726	-5.30%	99,234	-11.18%
July	170,236	152,002	128,170	130,722	114,941	-12.07%	1,197	-98.96%
August	158,177	149,803	133,366	117,551	100,694	-14.34%		-100.00%
September	160,043	144,966	122,220	121,972	99,040	-18.80%		-100.00%
October	171,375	147,881	136,839	127,914	109,400	-14.47%		-100.00%
November	145,097	139,000	127,707	110,849	97,394	-12.14%		-100.00%
December	145,158	123,665	115,284	113,433	102,148	-9.95%		
Total	1,819,815	1,806,364	1,607,573	1,481,811	1,330,933	-10.18%	607,018	-14.18%



This graph does not include telephone settlement payments.

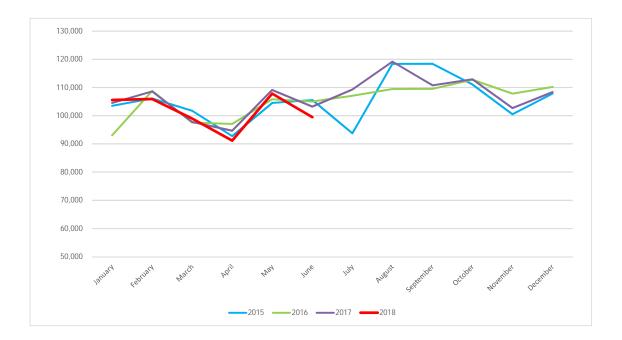
General Fund Utility Taxes - Water FY's 2013-2018

						% incr/-decr from 2015		% incr/-decr from 2016
Revenues	2013	2014	2015	2016	2017	to 2016	2018	to 2017
January		4,603	5,032	10,747	16,953	236.92%	7,411	-56.29%
February	102,840	97,425	106,428	120,767	110,900	4.20%	126,284	13.87%
March	12,083	24,140	9,998	10,294	12,775	27.78%	-	-100.00%
April	5,135	5,815	5,832	11,640	4,508	-22.69%	4,196	-6.94%
May	80,529	85,646	88,147	83,498	87,531	-0.70%	92,323	5.47%
June	11,344	11,205	3,214	13,187	13,307	314.03%	30,053	125.84%
July	3,186	5,519	6,664	10,493	8,933	34.04%	5,323	-40.41%
August	100,282	123,069	117,058	139,190	149,736	27.92%		-100.00%
September	29,126	27,640	20,456	25,378	30,894	51.03%		-100.00%
October	9,683	8,580	10,129	10,955	10,802	6.65%		-100.00%
November	177,409	170,941	169,997	169,101	207,731	22.20%		-100.00%
December	18,409	24,198	19,395	20,163	29,163	50.36%		-100.00%
Total	550.026	588.782	562,349	625.413	683.234	9.25%	265.589	4.19%



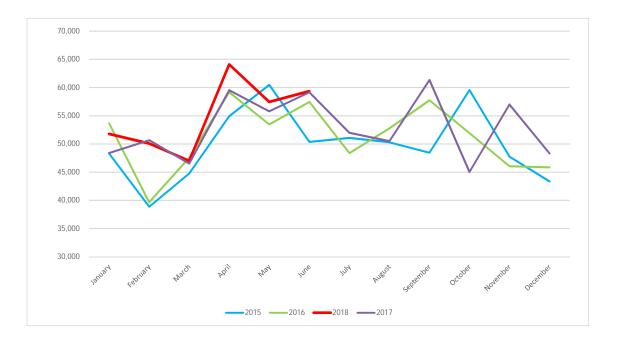
### General Fund Motor Fuel Tax FY's 2013-2018

						% incr/-decr		% incr/-decr
						from 2016		from 2017
Revenues	2013	2014	2015	2016	2017	to 2017	2018	to 2018
January	98,787	99,773	103,537	93,065	104,569	12.36%	105,559	0.95%
February	98,191	97,284	106,169	108,806	108,656	-0.14%	105,924	-2.51%
March	95,217	96,663	101,785	97,573	97,810	0.24%	98,970	1.19%
April	86,855	88,907	92,794	97,135	94,691	-2.52%	91,191	-3.70%
May	99,934	100,553	104,584	105,846	109,183	3.15%	107,858	-1.21%
June	101,010	102,004	105,554	105,065	103,232	-1.74%	99,514	-3.60%
July	105,175	107,686	93,761	107,111	109,317	2.06%		-100.00%
August	103,158	103,019	118,389	109,491	119,204	8.87%		-100.00%
September	105,323	108,012	118,428	109,582	110,824	1.13%		-100.00%
October	105,151	107,690	111,075	112,780	112,954	0.15%		-100.00%
November	93,968	103,044	100,532	107,876	102,739	-4.76%		-100.00%
December	110,593	110,957	107,827	110,208	108,431	-1.61%		
Total	1,203,362	1,225,593	1,264,434	1,264,539	1,281,610	1.35%	609,015	-1.48%

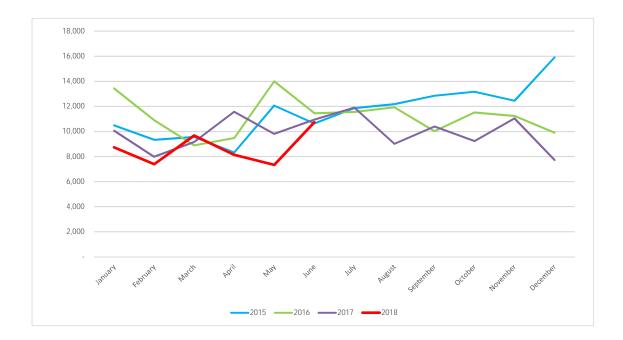


### General Fund Motor Vehicle Sales Tax FY's 2013-2018

						% incr/-decr from 2016		% incr/-decr from 2017
Revenues	2013	2014	2015	2016	2017	to 2017	2018	to 2018
January	42,686	44,002	48,306	53,643	48,387	-9.80%	51,766	6.98%
February	33,019	39,331	38,868	39,655	50,672	27.78%	50,084	-1.16%
March	32,227	41,080	44,762	47,558	46,534	-2.15%	47,006	1.01%
April	53,363	51,445	54,938	59,176	59,526	0.59%	64,108	7.70%
May	43,483	57,423	60,483	53,443	55,776	4.37%	57,447	3.00%
June	54,608	45,316	50,354	57,449	59,165	2.99%	59,360	0.33%
July	31,208	49,630	51,064	48,362	51,974	7.47%		-100.00%
August	46,110	46,847	50,312	52,780	50,494	-4.33%		-100.00%
September	42,277	53,365	48,468	57,750	61,356	6.24%		-100.00%
October	47,459	42,512	59,547	51,916	45,034	-13.26%		-100.00%
November	47,612	55,705	47,752	46,031	56,990	23.81%		-100.00%
December	42,916	38,302	43,340	45,854	48,327	5.40%		-100.00%
Total	516,968	564,958	598,193	613,617	634,237	6.03%	329,771	3.03%



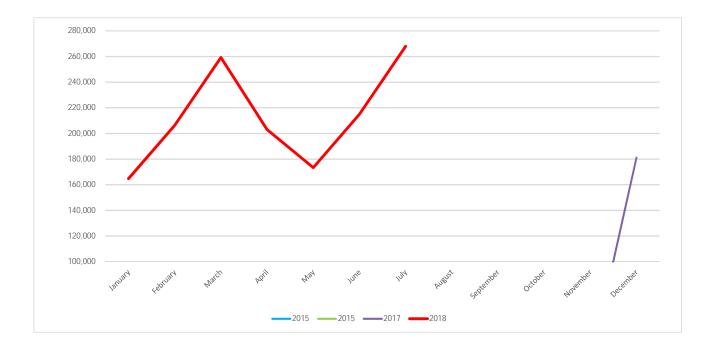
						% incr/-decr		% incr/-decr
						from 2016		from 2017
Revenues	2013	2014	2015	2016	2017	to 2017	2018	to 2018
January	7,873	10,699	10,481	13,433	10,061	-25.10%	8,736	-13.17%
February	6,515	7,302	9,329	10,894	7,974	-26.80%	7,396	-7.25%
March	9,466	9,205	9,561	8,890	9,151	2.93%	9,683	5.81%
April	9,378	9,873	8,316	9,479	11,571	22.07%	8,131	-29.73%
May	9,965	9,549	12,066	14,002	9,804	-29.98%	7,327	-25.26%
June	13,285	10,173	10,638	11,454	10,945	-4.44%	10,729	-1.98%
July	11,985	11,654	11,867	11,550	11,899	3.02%		-100.00%
August	9,941	10,730	12,181	11,925	9,008	-24.46%		-100.00%
September	12,956	12,748	12,842	10,025	10,388	3.62%		-100.00%
October	10,799	8,892	13,159	11,519	9,236	-19.82%		-100.00%
November	10,639	11,617	12,445	11,233	11,038	-1.74%		-100.00%
December	9,647	8,636	15,912	9,891	7,718	-21.97%		
Total	122,449	121,077	138,798	134,295	118,794	-4.51%	52,002	-12.61%



## City of Chesterfield Statement of Revenues and Expenditures(Cash Basis) Public Safety Fund FY2018 Month Ended July 31, 2018

	2018 Budget	2018 YTD Actual	2018 Actual As % of Budget	2017 Actual
General Fund Revenues:				
Sales Taxes	\$ 2,169,858	\$ 1,489,580	68.6%	N/A
Other	\$ 485,800	\$ 225,674	46.5%	
Transfers from GF	\$ 8,570,231	\$ 4,155,469	48.5%	
Total Revenues	11,225,889	5,870,723	52.3%	
Public Safety Fund Expenditures:				
Police	11,225,889	5,870,723	52.3%	9,165,752
Total Expenditures	11,225,889	5,870,723	52.3%	9,165,752

						% incr/-decr from 2016		% incr/-decr from 2017
Revenues	2013	2014	2015	2015	2017	to 2017	2018	to 2018
January						0.00%	164,751	0.00%
February						0.00%	206,280	0.00%
March						0.00%	259,273	0.00%
April						0.00%	203,078	0.00%
May						0.00%	173,349	0.00%
June						0.00%	214,913	0.00%
July						0.00%	267,937	0.00%
August						0.00%		0.00%
September						0.00%		0.00%
October						0.00%		0.00%
November					20,030	0.00%		-100.00%
December					181,096	0.00%		-100.00%
Total	-	-	-	-	201,126	0.00%	1,489,580	

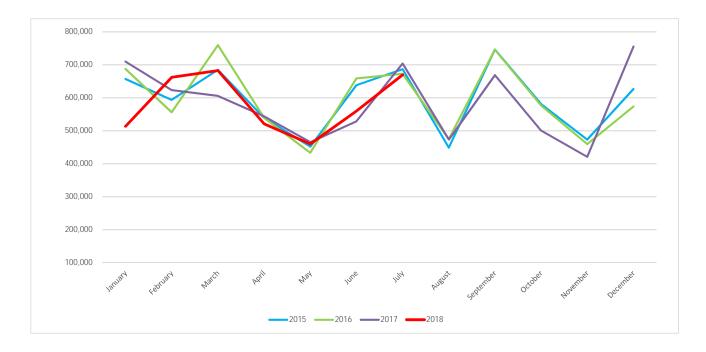


# City of Chesterfield Statement of Revenues and Expenditures(Cash Basis) Parks Sales Tax Fund FY2018 Month Ended July 31, 2018

		2018				
	2018	2018	Actual As	2017		
	Budget	YTD Actual	% of Budget	Actual		
Revenues:						
Sales Tax	\$6,857,192	\$ 4,069,226	59.34%	7,974,145		
Intergovernmental	-	-	0.00%	28,392		
Parks and Recreation	2,020,137	591,714	29.29%	1,840,779		
Other Revenues	30,000	23,219	77.40%	71,483		
Total Revenues	8,907,329	4,684,159	52.59%	9,914,799		
Expenditures:						
Parks	5,899,515	2,832,671	48.02%	6,284,430		
Transfers In/Out (net)	3,018,121	469,873	15.57%	(3,093,681)		

Park Sales Tax Fund Park Sales Tax FY's 2013-2018

						% incr/-decr from 2016		% incr/-decr from 2017
Revenues	2013	2014	2015	2016	2017	to 2017	2018	to 2018
January	566,930	547,731	657,331	687,723	709,661	3.19%	513,770	-27.60%
February	489,268	669,414	593,701	556,051	623,095	12.06%	662,025	6.25%
March	566,930	544,573	684,948	759,830	605,786	-20.27%	682,606	12.68%
April	489,268	530,401	539,311	539,666	544,249	0.85%	521,473	-4.18%
May	372,403	534,236	452,054	433,382	465,725	7.46%	459,803	-1.27%
June	568,462	542,939	638,303	658,466	528,371	-19.76%	559,493	5.89%
July	547,722	784,168	686,837	672,745	703,775	4.61%	670,055	-4.79%
August	389,760	444,383	448,702	474,596	473,327	-0.27%		-100.00%
September	627,347	674,398	746,535	746,046	669,048	-10.32%		-100.00%
October	483,786	597,962	581,019	576,790	500,332	-13.26%		-100.00%
November	560,025	480,706	473,142	459,863	420,921	-8.47%		-100.00%
December	572,926	592,683	626,576	573,959	755,509	31.63%		-
Total	6,234,827	6,943,594	7,128,459	7,139,117	6,999,799	-1.95%	4,069,226	-2.67%



# City of Chesterfield Statement of Revenues and Expenditures(Cash Basis) Capital Sales Tax Fund FY2018 Month Ended July 31, 2018

			2018	
	2018	2018	Actual As	2017
	Budget	YTD Actual	% of Budget	Actual
Revenues:				
Sales Tax	\$5,828,897	\$ 3,458,894	59.34%	6,777,529
Other Revenues	962,869	252,881	26.26%	1,943,469
Total Revenues	6,791,766	3,711,775	54.65%	8,720,998
Expenditures:				
Public Works	7,376,049	3,465,685	46.99%	9,967,729
			0.000/	0.040.000
Transfers In	-	-	0.00%	2,812,008
Transfers Out	3,489,515	1,918,050	54.97%	1,928,831
Net Transfers	(3,489,515)	(1,918,050)	54.97%	883,177

### Capital Improvement Sales Tax Fund Capital Improvement Sales Tax FY's 2013-2018

						% incr/-decr from 2016		% incr/-decr from 2017
Revenues	2013	2014	2015	2016	2017	to 2017	2018	to 2018
January	481,925	465,612	558,734	584,565	603,212	3.19%	436,705	-27.60%
February	415,880	569,041	504,664	472,643	529,633	12.06%	562,765	6.26%
March	481,925	462,901	582,218	645,884	514,921	-20.28%	580,217	12.68%
April	415,880	450,853	458,417	458,737	462,621	0.85%	443,254	-4.19%
May	316,561	454,109	384,247	368,387	395,990	7.49%	390,834	-1.30%
June	483,198	462,014	542,562	559,701	449,118	-19.76%	475,569	5.89%
July	465,576	666,546	583,819	571,837	598,209	4.61%	569,551	-4.79%
August	331,305	377,738	381,400	403,411	402,355	-0.26%		-100.00%
September	533,258	574,088	634,556	633,729	568,691	-10.26%		-100.00%
October	411,221	508,279	493,871	490,405	425,282	-13.28%		-100.00%
November	476,031	408,611	402,178	390,999	357,784	-8.49%		-100.00%
December	486,993	503,790	532,592	487,865	642,183	31.63%		-
Total	5,299,753	5,903,581	6,059,258	6,068,163	5,950,000	-1.95%	3,458,894	-2.67%

