

Memorandum

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To: Mike Geisel, City Administrator
From: Tom McCarthy,
Director of Parks, Recreation and Arts
Date: June 3, 2021
Re: Approval for twelve Synthetic Turf Infields

As you have directed, I have proceeded to initiate our due diligence to proceed with the proposed addition of synthetic turf for the remaining 12 natural dirt infields at the CVAC in order to maintain our competitiveness, reduce weather delays\cancellations, and reduce maintenance effort. While associated with individual proposals, City Council has indicated their desire to move forward with the turf irrespective of other negotiations. In addition, if it remains our intention to have this work complete by the beginning of March 2023, we need to proceed in an expedited manner. Depending on the ultimate disposition of ongoing lease negotiations and with the understanding that a portion of the expense may be offset by savings and re-prioritization of the approved ARPA strategy, the ultimate sources and proportions will be finalized at a later date. However, in prior memorandum (memo to Mayor and City Council 3/17/2022), City Administrator Geisel recommended that funding for the turf infields and protective fencing would be provided for as follows: \$500K is allocated in the approved 2022 fiscal budget and another \$500k is anticipated as a capital contribution from our current lease negotiations. The remainder would be funded by fund transfers; an estimated \$1.1 million to be allocated from the General Fund -Fund Reserve and an estimated \$805,000 to be allocated from the Parks Fund -Fund Reserve.

In order to proceed expeditiously and lock in current pricing we propose to use the TIPS Interlocal Purchasing Cooperative, previously approved by City Council as a preferred method of purchasing and is the same cooperative program which was used to add synthetic turf in the F quads previously. The Tips program is a governmental purchasing program that has already been reviewed and bid out with multiple vendors taking part to get the most competitive and fair price structure that is locked in. In preparation and anticipation of this action, Mr. Geisel instructed me to collaborate with Finance Director Jeannette Kelly and Director of Public Works Jim Eckrich to ensure that the TIPS cooperative represented the most cost-effective approach to this work.

Under the City's purchasing procedures, the City Administrator is authorized to proceed with budgeted purchases as long as the product\service is within budget.

Given the direction and magnitude of this project, I recommend that this item be forwarded to the Parks, Recreation and Arts Committee of Council at their June 14th meeting for review and recommendation. It is my expectation that the Committee will recommend that CITY COUNCIL AUTHORIZE AND DIRECT STAFF TO PROCEED WITH THE PROJECT TO IMPROVE 12 EXISTING DIRT INFIELDS AT THE CVAC, WITH SYNTHETIC TURF, USING THE TIPS COOPERATIVE, WHICH WILL BE FUNDED BY TRANSFERS AS PREVIOUSLY DESCRIBED HEREIN.

For your information and convenience, I have attached the following information to this memorandum:

1. TIPS program information
2. Byrne and Jones Quote for the C, D & E Synthetic fields total of 12 (Byrne & Jones is the local TIPS contractor)
3. E mail correspondence dated 5/27/2022 for documentation and file
4. Support letter from Jake Whittaker with the Sports Facilities Company partner of Perfect Game
5. Chesterfield Purchasing Manual/ Chapter V/Special Procurement Procedures, Section 2 Cooperative Procurement Program

Please forward to the Parks, Recreation and Arts Committee of Council for review and recommendation to the full City Council. Obviously, timing and need are both critical issues.

McTeish 2022-6-3



WHO IS TIPS?



- The Interlocal Purchasing System is the purchasing cooperative of Region 8 Education Service Center, the **Lead Public Agency**.
- We are public employees, the same as our Membership. Governed by a **Board of Directors**.
- Chapter 8 of the Texas Education Code established Region 8 ESC as a **government entity**.
- TIPS is its own lead agency and has the **legislative authority** to establish contracts.

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TIPS DUE DILIGENCE



- TIPS competitively solicits RFP's where agencies can utilize a TIPS awarded contract without having to complete their own.
- TIPS contracts are solicited nationally and awarded by the Region 8 ESC.
- TIPS completes a "competitive procurement process" on behalf of our Members' needs and expectations.

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TIPS LEGAL AUTHORITY

- TIPS is its own “Lead Agency” because we are a government agency.
- We follow statutory contracting requirements and processes.
- TIPS has Texas legislative authority to establish contracts for government & education agencies nationally to piggyback on subject to the Member’s jurisdictional requirements.



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MEMBER BENEFIT

Value of Cooperative Purchasing



SAVE TIME AND MONEY

No need to duplicate the competitive RFP process that TIPS has already completed. Reduces the impact of staffing and budget cuts



FULL-LINE OF CONTRACT SOLUTIONS

Available to choose the products & services they desire and need.



LEVERAGING RELATIONSHIPS

Ability to select the Vendor they want to purchase from & they rep they want to work with



QUALITY PRICING

Able to avoid unpleasant experience of low-bids and low-quality awards. Receive national volume, ceiling-based, discounted pricing. Submit their own RFQ



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MEMBERSHIP INCLUDES

01

EDUCATION



- ✓ K-12 School Districts
- ✓ Private Schools
- ✓ Charter Schools
- ✓ Colleges
- ✓ Universities
- ✓ Special Education Districts

02

GOVERNMENT



- ✓ Cities & Counties
- ✓ Park & Water Districts
- ✓ States and State Agencies
- ✓ Native American Tribes
- ✓ Emergency Service Districts
- ✓ Transportation Authorities

03

NON-PROFIT



- ✓ Churches
- ✓ Hospitals
- ✓ Nursing Homes
- ✓ Housing Authorities
- ✓ Charitable Organizations
- ✓ Member Associations

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4845 US Highway 271 North, Pittsburg, Texas 75686

TIPS COMPETITIVE PROCUREMENT PROCESS

The Interlocal Purchasing System (TIPS) is a National Cooperative Purchasing Program for use by member schools, colleges, universities, cities, counties, and other government entities in all 50 states as authorized by each entity's jurisdictional legal requirements. Region 8 Education Service Center, located in Pittsburg, Texas is the lead government agency for the cooperative. The Education Service Centers were established by the Texas Legislature by Chapter 8 of the Texas Education Code: <http://www.statutes.legis.state.tx.us/Docs/ED/htm/ED.8.htm> The primary procurement statute for the lead agency is Chapter 44.031 of the Texas Education Code:

<http://www.statutes.legis.state.tx.us/Docs/ED/htm/ED.44.htm> Construction Contracts are procured pursuant to Texas Government Code § 2269 Other state and federal statutes and regulations may apply as well.

TIPS procures and awards all vendor contracts according to Texas statutes and other applicable federal "EDGAR" regulations, 2 CFR Part 200 as interpreted by the US Department of Education.

All proposals are posted on the web at www.tips-usa.com/rfp.cfm, Texas Comptroller of Public Accounts Smartbuy site, www.RFPDB.com. The proposals are advertised locally once per week for two consecutive weeks, per Texas law, in the Pittsburg Gazette (Pittsburg, Texas), The Advocate (Baton Rouge, LA) and in the USA Today (National Publication). The advertising affidavit or tear sheets, along with the corresponding proposal documents, can be accessed on the TIPS website from any vendor profile. To comply with transparency statutes, TIPS does not post pricing or other information on the public website that was declared confidential by the proposer, but the information is available to all Members upon request. Proposals are posted for a minimum of 21 days and scored by a Review Committee. The scoring process applies evaluation criteria required by Texas Education Code 44.031(b) or as permitted by Texas Government Code 2269 for construction services found at <http://www.statutes.legis.state.tx.us/Docs/ED/htm/ED.44.htm#44.031> and <http://www.statutes.legis.state.tx.us/Docs/GV/htm/GV.2269.htm#2269.055>

Vendors must meet a minimum score as specified in the solicitation to be awarded. Solicitation scoring can be provided upon request. The proposals received are sealed until the opening date and time and the opening is open to anyone that desires to attend. Most solicitations provide for multiple awards for the price agreements. Vendor Contract Awards are made when scoring is completed pursuant to a delegation of authority by the Region 8 Board of Directors and reported to the Board at regular scheduled monthly meetings held in compliance with the Texas Open Meetings Act found at <http://www.statutes.legis.state.tx.us/Docs/GV/htm/GV.551.htm>. They Board may rescind an award based on the termination for convenience included in all TIPS Vendor agreements. Vendor Contracts are awarded a term of years and may be renewed for an additional term as specified in the solicitation. Vendor awards that are compliant with Federal Regulations 2 CFR Part 200 for expenditure of certain Federal Grant Funds (EDGAR) are noted with the vendor award information provided by TIPS. Awards are not compatible with USDA Federal Child Nutrition funds expenditures due to new expanded requirements and interpretations by USDA/TDA issued in 2016 and periodically updated. When further clarification of interpretations of 2 CFR Part 200 is received, TIPS will adjust its processes to meet any new guidance, if possible. As Federal Regulations require, it is the responsibility of the grant recipient or sub-recipient to review the solicitation documents and ensure they meet the requirements of the specific grant.

Note: For child nutrition and, other federal funds as well, members may use our contracts for the small purchase (multiple quote) process. TIPS recommends you get at least 3 quotes) and micro-purchase procedures under 2 CFR part 200. For additional information please contact:

Meredith Barton, TIPS Vice-President of Operations at meredith.barton@tips-usa.com or (866) 839-8477.

Rick Powell - Texas Education Service Center Region 8/TIPS General Counsel

(866) 839-8477 - rick.powell@tips-usa.com No attorney /client relationship is created and no legal advice is provided via this contact.

NOTE: IT IS ALWAYS THE TIPS MEMBER ENTITY'S RESPONSIBILITY TO REVIEW ANY TIPS CONTRACT AWARD FOR COMPLIANCE WITH THE TIPS MEMBER'S JURISDICTIONAL PROCUREMENT REQUIREMENTS.

TIPS Contact Information				
The Interlocal Purchasing System, Region 8 Education Service Center				
TIPS ADMINISTRATION				
Dr. David Fitts	Executive Director of Region 8 ESC		dfitts@reg8.net	(903) 575-2607
TIPS MANAGEMENT				
Rick Powell	General Counsel/Procurement Compliance Officer		rick.powell@tips-usa.com	(903) 575-2726
Sarah Reynolds	Deputy General Counsel/Contract Management		sarah.reynolds@tips-usa.com	(903) 575-2673
Jensen Mabe	Vice-President of Sales & Business Development		jensen.mabe@tips-usa.com	(903) 438-6237
Miguel Kenedy	Vice-President of Technology		miguelk.bacallao@tips-usa.com	(903) 575-2685
TIPS OFFICE STAFF				
Karen Walton	Purchase Order Compliance		karen.walton@tips-usa.com	(903) 575-2761
Victoria Walston	Purchase Order Compliance		victoria.walston@tips-usa.com	(903) 575-2767
Jaci Merritt	Accountant		jaci.merritt@tips-usa.com	(903) 575-2734
Reid Williams	Customer Solutions & Membership Services		reid.williams@tips-usa.com	(903) 575-2689
Joni Elms	Conference Coordinator		joni.elms@tips-usa.com	(903) 575-2674
Gabriel Gaytan	Customer Relations and Accounting		gabriel.gaytan@tips-usa.com	(903) 575-2660
Jordan Chitsey	Customer Relations and Accounting		jordan.chitsey@tips-usa.com	(903) 575-2644
Kristie Collins	Contracts Support		kristie.collins@tips-usa.com	(903) 575-2714
Chandie Randle	Contracts Support		chandie.randle@tips-usa.com	(903) 575-2608
Shelley Black	Contracts Support		shelley.black@tips-usa.com	(903) 575-2732
Jessica Monreal	Legal Assistant / Contracts Support		jessica.monreal@tips-usa.com	(903) 575-2704
TIPS FIELD TEAM				
Whitley Allen	Dallas/Waco	Regions 10, 12	whitley.allen@tips-usa.com	(903) 277-5531
Allison Ames	West Texas	Regions 14,15,16,17 & 18	allison.ames@tips-usa.com	(830)624-6939
Javier Farias	South Texas	Regions 1, 2, 3, 19, 20	javier.farias@tips-usa.com	(956) 802-5677
Michael Ferrentino	Northeastern US	CT-DE-MA-MD-ME-NH-NJ-NY-PA-RI-VT-WV	michael.ferrentino@tips-usa.com	(215)378-5187
Stacey McPherson	South Central US	AR, LA, MS, TN	stacey.mcpherson@tips-usa.com	(870) 565-6178
Bill Herries	Ft. Worth	Regions 9, 11	bill.herries@tips-usa.com	(817) 239-5293
Charlie Martin	Central US	CO-KS-ND-NE-NM-MT-OK-SD-WY	charlie.martin@tips-usa.com	(903) 739-0736
Kerri Doherty	Southeastern US	AL-DC-FL-GA-NC-PR-SC-VA	kerri.doherty@tips-usa.com	(312) 969-1123
Rick Ogden	Northeast Texas	Regions 7 & 8	rick.ogden@tips-usa.com	(903) 748-0838
Randy Ramey	Mid-West	IA-IL-IN-KY-MI-MN-OH-WI	randy.ramey@tips-usa.com	(630) 802-1518
Lyndsey Rieth	Austin/Houston	Regions 4, 5, 6, 13	lyndsey.rieth@tips-usa.com	(713) 585-5069
Michael Tucker	Western US	AZ- CA-ID-NV-OR-UT-WA	michael.tucker@tips-usa.com	(903) 824-6371

TIPS CONSTRUCTION TEAM					
David Mabe	Vice-President Construction		National	david.mabe@tips-usa.com	(903) 243-4759
Rachel Caldwell	Construction Business Mgr		National	rachel.caldwell@tips-usa.com	(863) 414-6780
Stephanie Glenn	Construction Procurement Mgr		National	stephanie.glenn@tips-usa.com	(346) 202-4111
Gene Hawk	Construction Program Mgr		National	gene.hawk@tips-usa.com	(479) 234-7639
Heath Hinton	Construction Compliance Mgr		National	heath.hinton@tips-usa.com	(903) 573-4901
CONTACT US:					
	TIPS website:	www.tips-usa.com			
	TIPS eBid site:	https://tips.ionwave.net			
	General Inquiries:	tips@tips-usa.com	Bid Inquiries:	bids@tips-usa.com	
	Purchase Orders:	tipspo@tips-usa.com	Construction:	estimator@tips-usa.com	
	Accounting:	accounting@tips-usa.com			
	4845 US Highway 271 North		Phone:	(866) 839-8477	
	Pittsburg, Texas 75686		Fax:	(866) 839-8472	

Updated: 12/6/2021

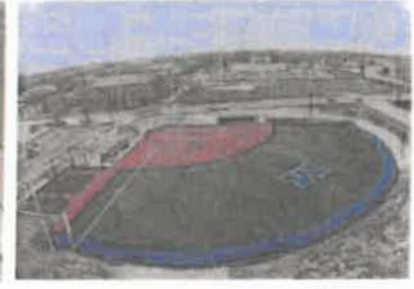
COOPERATIVE PURCHASING



Byrne & Jones CONSTRUCTION

ASPHALT | CONCRETE | STABILIZATION | MICROSURFACING | SPORTS

SPORTS CONSTRUCTION SPECIALISTS SINCE 1976



AN EASIER WAY TO PURCHASE

About Byrne & Jones Sports Construction

Byrne & Jones Sports Construction has constructed over one thousand athletic facilities including synthetic turf fields, running tracks and tennis courts. Our portfolio includes projects completed for public and private high schools, parks, associations, colleges, universities and professional sports franchises throughout the Midwest and across the United States. We are synthetic sports field specialists and polyurethane running track experts in all stages of construction - from initial planning to project completion. We also offer on-going maintenance services that will ensure that you'll get outstanding performance for years to come.

When you hire Byrne & Jones Sports for your athletic field, track or tennis court, you can have confidence in knowing that our team will deliver your project on time and on budget.

About TIPS

Founded in 2002, The Interlocal Purchasing System (TIPS), allows Education, Government and Non-Profit Agencies to purchase from any of their Awarded Vendors without having to competitively solicit and procure the products and services themselves. Established with over a decade of experience in the purchasing procurement industry, TIPS makes purchasing for their Members easy, compliant and economical.

Their competitively bid contracts streamline the purchasing process saving Members both time and money. This process offers opportunities for greater efficiency in pricing and delivery of goods and services by contracting with their high quality Vendors, such as Byrne & Jones Construction.



COOPERATIVE PURCHASING



Byrne & Jones
CONSTRUCTION

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SPORTS CONSTRUCTIONS SPECIALISTS SINCE 1976

BYRNE & JONES CONSTRUCTION AND TIPS COOPERATIVE HAVE PARTNERED TO BRING CONTRACT SAVINGS AND EFFICIENCIES TO PUBLIC AGENCIES NATIONWIDE.

TIPS, one of the Premier National Purchasing Cooperatives in the United States, has been serving the public agencies since 2002. TIPS helps provide a quick and efficient delivery of **Byrne & Jones Construction**, while maintaining procurement compliance for Education, Government and Non-Profit Agencies.

	CONTRACT #	CONTRACT NAME	CONTRACT TERM
Awarded Contracts:	20020502	Synthetic or Natural Sports Fields, Courts or Tracks (JOC)	03/23/2017 – 04/30/2023
	200201	Trades, Labor, and Material (JOC)	08/24/2017 – 04/30/2023
Lead Agency:	Region 8 Education Service Center, Located in Pittsburg, Texas		
Contract Information:	Visit https://tips-usa.com/byrneandjones.cfm		
How to Register:	The TIPS website offers step-by-step instructions on how to become a Member. The process is fast and FREE. It is however, state and entity specific. Please visit the following page to access the membership instructions and documents. https://www.tips-usa.com/membership.cfm		
Location:	Corporate Office 13940 St. Charles Rock Road St. Louis, Missouri 63044		
Website:	byrneandjones.com		

BYRNE & JONES CONSTRUCTION

Joe Schuit
Business Development
(314) 619-3326
jschuit@byrneandjones.com

TIPS

Randy Ramey
TIPS Midwest Manager
(630) 802-1518
randy.ramey@tips-usa.com

LEAD AGENCY

David Mabe
VP of Construction
(903) 243-4759
david.mabe@tips-usa.com





Byrne & Jones Cooperative Purchasing References

Illinois – Approved Projects 2022

* Project: **St. Joseph Ogden High School (2023 Job)**

Location: St. Joseph, IL
Scope: Running Track Reconstruction,
(2) Synthetic Turf Fields,
(1) Natural, Irrigated Field,
Campus Drainage Improvements,
And Stadium Seating/Lighting
Contact: Brian Brooks, Superintendent
Phone: (217) 841 - 5038
Email: brooksb@sjok12.il.us

* Project: **Effingham High School**
Location: Effingham, IL
Scope: New Synthetic Turf Football Field
Contact: Mark Doan, Superintendent
Phone: (217) 663 - 5230
Email: doanm@unit40.org

* Project: **Reed-Custer High School**
Location: Braidwood, IL
Scope: New Synthetic Turf Football Field
Running Track Structural Spray
Contact: Mark Mitchell, Superintendent
Phone: (815) 790 - 3067
Email: mark.mitchell@rc255.net

* Project: **Shelbyville High School**
Location: Shelbyville, IL
Scope: Track Surface Removal/Replacement
Contact: Ryan Hornaday, Athletic Director
Phone: (217) 493 - 1261
Email: hornadayr@tuscola.k12.il.us

* Project: **Greenville High School**
Location: Greenville, IL
Scope: New Synthetic Turf Football Field
Contact: Wes Olson, Superintendent
Phone: (618) 267 - 5026
Email: wolson@bccu2.org

* Project: **Whiting High School**
Location: Whiting, IN
Scope: Track Surface Removal/Replacement
Contact: Cynthia Scroggins, Superintendent
Phone: (219) 659 - 0656
Email: cscroggins@ns.whiting.k12.in.us

Illinois – 2021/2022 Projects

* Project: **Riverton High School**
Location: Riverton, IL
Scope: New Running Track,
(3) Synthetic Turf Fields,
(1) Natural, Irrigated Field,
Campus Drainage Improvements,
And Stadium Seating/Lighting
Contact: Brad Polanin, Superintendent
Phone: (309) 258 - 3836
Email: bpolanin@rivertonschools.org

* Project: **Bismarck High School**
Location: Bismarck, IL
Scope: New Synthetic Turf Softball Field
New All-Weather Running Track w/
Irrigated Soccer Field
Contact: Scott Watson, Superintendent
Phone: (217) 260 - 5132
Email: swatson@bismarck.k12.il.us

* Project: **Mattoon High School**
Location: Mattoon, IL
Scope: New Running Track,
(3) Synthetic Turf Fields,
(6) New Tennis Courts,
Campus Drainage Improvements,
And Stadium Seating/Lighting
Contact: Tim Condron, Superintendent
Phone: (217) 549-4518
Email: timcondron@mcusd2.com

* Project: **Westville High School**
Location: Westville, IL
Scope: New Running Track,
(3) Synthetic Turf Fields,
Campus Drainage Improvements,
And Stadium Seating/Lighting
Contact: Seth Miller, Superintendent
Phone: (217) 267 - 3141
Email: millers@gowestville.org



*Project Contacts are from the time B&J Built the Projects and may not be current



Byrne & Jones Cooperative Purchasing References

Illinois - 2021

*** Project: Okaw Valley High School (Project #2)**

Location: Bethany, IL
Scope: New Track Structural Spray
Contact: Kent Stauder, Superintendent
Phone: (217) 665 - 3232
Email: kstauder@okawvalley.org

*** Project: Mount Olive High School**

Location: Mount Olive, IL
Scope: Track Surface Removal/Replacement
Contact: Patrick Murphy, Superintendent
Phone: (217) 999 - 7831
Email: pmurphy@mtoliveschools.org

*** Project: Illini Central High School**

Location: Mason City, IL
Scope: New Track Structural Spray
Contact: Mark Strauman, Facilities Director
Phone: (217) 482-5180 Ext. 1800
Email: mstrauman@illinicentral.org

*** Project: Tuscola High School**

Location: Tuscola, IL
Scope: Track Surface Removal/Replacement
Contact: Ryan Hornaday, Athletic Director
Phone: (217) 253 - 2377 Ext. 103
Email: hornadayr@tuscola.k12.il.us

*** Project: Anna-Jonesboro High School**

Location: Anna, IL
Scope: Track Surface Removal/Replacement
Drainage Repairs
Contact: Rick Livesay, Athletic Director
Phone: (618) 833 - 8502
Email: rlivesay@aj81.net

*** Project: Maroa-Forsyth High School**

Location: Maroa, IL
Scope: New Track Structural Spray
Contact: Keith Garner, Director of B&G
Phone: (217) 794-5582
Email: keith.garner@mfschools.net

*** Project: Webber Township High School**

Location: Bluford, IL
Scope: New Synthetic Turf Baseball and Softball Infields, New All-Weather Running Track
Contact: Shane Gordon, Superintendent
Phone: (309) 337 - 8115
Email: sgordon@blufordschools.org

*** Project: Carbondale Middle School**

Location: Greenville, IL
Scope: New Running Track Surfacing
Contact: Aaron Dixon, Maint. Supervisor
Phone: (618) 559 - 9559
Email: N/A

*** Project: Southeastern Illinois College**

Location: Harrisburg, IL
Scope: New Synthetic Turf Baseball Infield
Contact: Jeremy Irlbeck
Phone: (507) 360 - 0021
Email: jeremy.irlbeck@sic.edu

*** Project: DuQuoin High School (Project #2)**

Location: DuQuoin, IL
Scope: Synthetic Turf Field Replacement
Contact: Cory Robbins, Asst. Superintendent
Phone: (618) 790 - 4550
Email: crobbs@dqud300.perry.k12.il.us

*Project Contacts are from the time B&J Built the Projects and may not be current





Byrne & Jones Cooperative Purchasing References

Illinois - 2020

* Project: **Village of Vernon Hills**
Location: Vernon Hills, IL
Scope: (3) New Synthetic Turf Soccer Fields
Contact: David Brown, Public Works Director
Phone: (847) 918 - 3544
Email: daveyb@vhills.org

* Project: **LaSalle - Peru High School (Project #2)**
Location: LaSalle, IL
Scope: New Synthetic Turf Field
Contact: Steve Wroblewski, Superintendent
Phone: (815) 223 - 2373
Email: swroblewski@lphs.net

* Project: **Morris High School**
Location: Morris, IL
Scope: New Synthetic Turf Field
Contact: Mark Walker, Buildings and Grounds
Phone: (815) 941 - 5334
Email: mwalker@morrishs.org

* Project: **Cerro Gordo High School (Project #2)**
Location: Cerro Gordo, IL
Scope: New Track Structural Spray
Contact: Brett Robinson, Superintendent
Phone: (217) 763 - 2711
Email: brobinson@cgbroncos.org

* Project: **Effingham High School**
Location: Effingham, IL
Scope: Track Structural Re-Spray
Contact: Jason Fox, Business Director
Phone: (217) 540 - 1505
Email: foxj@unit40.org

* Project: **Liberty Middle School**
Location: Edwardsville, IL
Scope: Track Structural Re-Spray
Contact: N/A
Phone: N/A
Email: N/A

Illinois - 2019

* Project: **Quincy High School**
Location: Quincy, IL
Scope: Running Track Expansion
Contact: Roy Webb, Superintendent
Phone: (217) 228 - 7158 Ext. 2242
Email: webbro@qps.org

* Project: **Unity High School**
Location: Tolono, IL
Scope: (4) Synthetic Turf Fields
Track Surface Removal/Replacement
Contact: Andrew Larson, Superintendent
Phone: (217) 485 - 6510
Email: larsona@unity.k12.il.us

* Project: **Northbrook Middle School**
Location: Mendota, IL
Scope: Track Surface Removal/Replacement
Contact: Kristin School, Superintendent
Phone: (815) 252 - 6090
Email: kschool@m289.org

* Project: **Dupo High School**
Location: Dupo, IL
Scope: Track Structural Re-Spray
Contact: Steve Duke
Phone: (618) 286 - 3812 Ext. 2144
Email: sduke@dupo196.org

* Project: **LaSalle - Peru High School**
Location: LaSalle, IL
Scope: Rebuild High Jump
Contact: Steve Wroblewski, Superintendent
Phone: (815) 223 - 2373
Email: swroblewski@lphs.net

* Project: **Freeburg High School**
Location: Freeburg, IL
Scope: Track Structural Re-Spray
Contact: Matt Laur, Athletic Director
Phone: (618) 539 - 5533
Email: laurm@fchs77.org

*Project Contacts are from the time B&J Built the Projects and may not be current





Byrne & Jones Cooperative Purchasing References

Illinois - 2018

*** Project: Columbia High School**

Location: Columbia, IL
Scope: Track Structural Re-Spray
Contact: Gina Segobiano
Phone: (618) 281 - 2530
Email: segobiano.gina@columbia4.org

*** Project: Bloom High School**

Location: Chicago Heights, IL
Scope: New Synthetic Turf Field
Contact: Joe Reda
Phone: (708) 755 - 1122 Ext. 2124
Email: jreda@sd206.org

*** Project: Cerro Gordo High School**

Location: Cerro Gordo, IL
Scope: New Track Construction
Contact: Brett Robinson, Superintendent
Phone: (217) 763 - 2711
Email: brobinson@cgbroncos.org

*** Project: Okaw Valley High School**

Location: Bethany, IL
Scope: New Running Track Construction
Baseball Field Construction (Turf)
Softball Field Construction (Natural)
Contact: Kent Stauder, Superintendent
Phone: (217) 665 - 3232
Email: kstauder@okawvalley.org





Byrne & Jones Cooperative Purchasing References

Illinois – 2017 and Earlier

* Project: **O'Fallon Family Sports Park**
Location: O'Fallon, IL
Scope: (7) Synthetic Turf Fields
Contact: Mary Jeanne Hutchison
Phone: (618) 531 - 1443
Email: mhutchison@ofallon.org

* Project: **Red Bud High School**
Location: Red Bud, IL
Scope: Track Structural Re-Spray
Contact: N/A
Phone: N/A
Email: N/A

* Project: **Rickover Jr. High School**
Location: Sauk Village, IL
Scope: New Track Construction
Contact: N/A
Phone: N/A
Email: N/A

* Project: **Litchfield High School**
Location: Litchfield, IL
Scope: New Track Construction
Contact: N/A
Phone: N/A
Email: N/A

* Project: **Edwardsville High School**
Location: Edwardsville, IL
Scope: Track Structural Re-Spray
Contact: N/A
Phone: N/A
Email: N/A

* Project: **DuQuoin High School**
Location: DuQuoin, IL
Scope: (2) New Synthetic Turf Fields
Running Track Construction
Contact: N/A
Phone: N/A
Email: N/A

* Project: **Marion Jr. High School**
Location: Marion, IL
Scope: Track Structural Re-Spray
Contact: Jeff Moake, Facilities Director
Phone: (618) 922 - 9815
Email: jmoake@marionunit2.org

* Project: **SIU – Edwardsville**
Location: Edwardsville, IL
Scope: New Synthetic Turf Field (Soccer)
Contact: N/A
Phone: N/A
Email: N/A

* Project: **Centralia High School**
Location: Centralia, IL
Scope: Track Structural Re-Spray
Contact: N/A
Phone: N/A
Email: N/A

*Project Contacts are from the time B&J Built the Projects and may not be current





Cooperative Purchasing -City of Chesterfield

Tom,

Thank you for the opportunity to discuss the TIPS cooperative purchasing process regarding the CVAC baseball field project. Please review the information and resources below and please reach out if you have any questions.

Benefits of TIPS:

1. It has already been publicly bid, so the city can save a tremendous amount of money and time.
 - a. No advertising, additional spec writing, interviewing, etc.
2. Peace-of-mind you are getting the product and services you want.
 - a. You are in control of picking what you want
3. Faster to construct...no unnecessary delays and contract uncertainty
4. Price protection. You can order the materials NOW and not worry about price increases.
5. History of using the coop on similar project(s)
6. Simplicity of using one company and contract

By utilizing the TIPS Cooperative Purchasing Contract, the City of Chesterfield gets to speed up the construction process, save several hundred thousand dollars in fees, select the manufactures and control who they want to build the project.

Byrne & Jones Construction has a long history of satisfied customers and owners who have used TIPS. (See references)

The price of materials has risen since the first of the year. Byrne & Jones Construction is willing to "freeze" those costs to protect the city. The current price increase is around \$65,000.00.

The city is at risk of having someone with no field building experience or turf knowledge installing a \$2-3 million project. The tax paying public will not be interested in spending more time and more money to put this project at "risk" of having poor materials or workmanship. The coop provides peace-of-mind knowing you are going to get what you are paying for.

The city is looking at additional third-party professional fees of \$200,000 to \$300,000. These are usually 9 to 12 percent of the project cost – not to mention the time.

The current lead time to get the turf manufactured in an additional 120 days after approval of the shop drawings. We can accelerate that process.

December 21, 2020

Via E-Mail Only

Mr. Seth Miller
Superintendent
Westville CUSD No. 2
125 W Ellsworth St, Westville, IL 61883

Dear Mr. Miller,

It was a pleasure speaking with you this morning. As we discussed, it is our legal opinion that Westville Community Unit School District No. 2 is not required to use competitive bidding procedures for its contract with Byrne & Jones, as the contract was awarded through The Interlocal Purchasing System ("TIPS"), which is a national purchasing cooperative managed by the Region 8 Education Service Center, Pittsburg, Texas.

Both Article VII, Section 10 of the Illinois Constitution and the *Intergovernmental Cooperation Act* authorize school districts to contract with other states and their units of local government to obtain or share services and to exercise, combine or transfer any power or function in any manner not prohibited by law. Article VII, Section 10(c) of the Illinois Constitution further directs the State to encourage intergovernmental cooperation and use its technical and financial resources to assist intergovernmental activities.

Any power or powers, privileges, functions, or authority exercised or which may be exercised by a public agency of this State may be exercised, combined, transferred, and enjoyed jointly with any other public agency of this State and jointly with any public agency of any other state or of the United States to the extent that laws of such other state or of the United States do not prohibit joint exercise or enjoyment and except where specifically and expressly prohibited by law. 5 ILCS 220/3.

5 ILCS 220/2(1) defines public agency to include schools and any agency of the State government or of the United States, or of any other State, any political subdivision of another State or any political subdivision of any other state. This would include both Westville CUSD No. 2 and TIPS, which is housed at and managed by the Region 8 Education Service Center, located in Pittsburg, Texas, which provides services to state and local governments.

However, while a contract through TIPS is exempt from competitive bidding requirements, any contract with Byrne & Jones must still comply with Illinois state law. Therefore, any final contract with Byrne & Jones must include the attached certifications, which Byrne & Jones must sign and agree to comply with. It is advisable to have your legal counsel review the contract

with Byrne & Jones prior to the Board of Education approving the contract. If you would like our firm's assistance to review the contract, please do not hesitate to contact me. We are familiar with Byrne & Jones' contract, as we have reviewed their contracts for several of our clients who have used that firm to upgrade their athletic fields/facilities.

Please give me a call if you or your Board members have any questions.

/s/

Barney R. Mundorf
Partner
Attorney at Law

MISSOURI AUTHORITY

Missouri Revised Statutes, Chapter 70, governs the power of political subdivisions to cooperate or contract with governmental units. See §§ 70.210-70.320, R.S.Mo. 2000. Section 70.220 specifically permits political subdivisions to contract and cooperate with any other governmental entity or with "[a]ny private person, firm association or corporation, for the planning, development, construction, acquisition or operation of any public improvement or facility, or for a common service; provided, that the subject and purposes of any such contract or cooperative action made and entered into by the political subdivision is within its scope of powers." *Id.* Sections 70.250 and 70.260 provide authority for the participating entities to finance the joint undertaking. *Id.*¹ Regarding school districts in particular, Chapter 177, which concerns school property and equipment, provides that school districts may enter into agreements with not-for-profit corporations² in order to allow "the acquisition, construction, improvement, extension, repair, remodeling, renovation and financing of sites, buildings, facilities, furnishings and equipment for the use of the educational institution for educational purposes." § 177.088 Moreover, such agreements must comply with statutory bidding requirements. *Id.*

State of Missouri

Title VI County, Township & Political Subdivision Government

Chapter 70 Powers of Political Subdivisions to Cooperate or Contract with Governmental Units

§ 70.210: Definitions.

As used in sections 70.210 to 70.320, the following terms mean:

- 1) "Governing body", the board, body or persons in which the powers of a municipality or political subdivision are vested;
- 2) "Municipality", municipal corporations, political corporations, and other public corporations and agencies authorized to exercise governmental functions;
- 3) "Political subdivision", counties, townships, cities, towns, villages, school, county library, city library, city-county library, road, drainage, sewer, levee and fire districts, soil and water conservation districts, watershed subdistricts, county hospitals, and any board of control of an art museum, and any other public subdivision or public corporation having the power to tax.

§ 70.220: Political subdivisions may cooperate with each other, with other states, the United States or private persons

- 1) Any municipality or political subdivision of this state, as herein defined, may contract and cooperate with any other municipality or political subdivision, or with an elective or appointive official thereof, or with a duly authorized agency of the United States, or of this state, or with other states or their municipalities or political subdivisions, or with any private person, firm, association or corporation, for the planning, development, construction, acquisition or operation of any public improvement or facility, or for a common service; provided, that the subject and purposes of any such contract or cooperative action made and entered into by such municipality or political subdivision shall be within the scope of the powers of such municipality or political subdivision.
- 4) If any contract or cooperative action entered into under this section is between a municipality or political subdivision and an elective or appointive official of another municipality or political subdivision, such contract or cooperative action shall be approved by the governing body of the unit of government in which such elective or appointive official resides.

¹ Although §§ 70.210-70.325 constitute general authority for cooperation, there are numerous statutes that authorize specific cooperative efforts. Section 537.620 provides that, notwithstanding any direct or implied prohibition in other statutes, any three or more political subdivisions may form a business



| SPORTS |

PROJECT: CVAC Synthetic Turf Infields	DATE: REVISED 6/1/22
TO: Kevin Schuh, City of Chesterfield	PLANS: per B&J
FROM: Rachel Wakeman, Project Engineer	SPECS: per ASBA Standards

As a Certified Synthetic Turf Field and Running Track Builder, Byrne & Jones Construction is pleased to provide a quotation for the project listed above to include the scope of work listed below:

C Quad, D Quad and E Quad Infields:

Mobilization of necessary material, labor, and equipment to complete the baseball field synthetic turf scope of work

- o Price includes surveying and layout of our work
- o **Excavation to be done by the owner**
 - o **Includes relocating irrigation system**
 - o **Subgrade to be checked by Byrne & Jones**
- o Install an 10" HDPE collection pipe that ties into an existing structure or day lights within 50' of the field
- o Install a turf tie down system around the perimeter of the infield
 - o Existing fence, backstop, dugouts, etc. to remain in place
- o Install geotextile fabric over the subgrade and in the collection trench
- o Furnish and install 1 set of bases, base anchors, 1 pitching rubber and 1 home plate per field
- o Furnish and install synthetic turf system specifically engineered for baseball
 - o Batter's box, catcher's box, foul lines, and coaches boxes included
 - o Infield to match F Quad
- o **Restoration including but not limited to seeding, sod and concrete repairs to be done by owner**

All (4) D Quad infields, all (4) E Quad infields and C Quad (4) infields – 12 TOTAL

Total Investment: \$2,730,415





Byrne & Jones CONSTRUCTION

| SPORTS |

13940 St. Charles Rock Road
ST. LOUIS, MO 63044
PHONE: (314) 567-7997
FAX: (314) 567-1828
WWW.BYRNEANDJONESSPORTS.COM

VALUE ADDED

- o Member of the American Sports Builders Association
- o 8 Certified Field Builders on staff
- o 4 Certified Track Builders on staff

General Conditions/Exclusions:

1. Includes mobilization in (1) phase.
2. Price is good for 60 days from date of proposal.
3. Price based on normal working hours and days.
4. Price based on mutually agreeable contract language.
5. Price based on tax exempt pricing.
6. Price based on complete access to the jobsite.
7. Price does not include any pavement repairs due to construction traffic.
8. Price does not include and excavation or demolition.
9. Price does not include any irrigation relocation or repairs.
10. Prices does not include any seeding or sod installation.
11. **Base bid price does not include any asphalt or concrete repairs.**
12. Price does not include any work not specified in the above scope of work.

If you have any questions, please feel free to contact me at (314) 695-2809 or rwakeman@byrneandjones.com.

Best Regards,

Rachel Wakeman
Project Engineer
Byrne & Jones | Sports Division
C: 314-695-2809



ASPHALT | CONCRETE | STABILIZATION | MICROSURFACING | SPORTS

Thomas McCarthy

From: Mike Geisel
Sent: Friday, May 27, 2022 1:07 PM
To: Jim Eckrich
Cc: Thomas McCarthy; Steve Jarvis; Kevin Schuh; Jeannette Kelly
Subject: RE: TIPS INFO

Follow Up Flag: Follow up
Flag Status: Flagged

I would simply like the information provided herein, to be included in the purchase documentation that we maintain on file with the approval. I'm good with that.

From: Jim Eckrich <JEckrich@chesterfield.mo.us>
Sent: Friday, May 27, 2022 11:31 AM
To: Mike Geisel <mgeisel@chesterfield.mo.us>
Cc: Thomas McCarthy <TMcCarthy@chesterfield.mo.us>; Steve Jarvis <SJarvis@chesterfield.mo.us>; Kevin Schuh <KSchuh@chesterfield.mo.us>
Subject: RE: TIPS INFO

Sorry – I said Soucewell. I meant TIPS. Corrected below.

From: Jim Eckrich
Sent: Friday, May 27, 2022 11:29 AM
To: Mike Geisel (mgeisel@chesterfield.mo.us) <mgeisel@chesterfield.mo.us>
Cc: Thomas McCarthy <TMcCarthy@chesterfield.mo.us>; Steve Jarvis <SJarvis@chesterfield.mo.us>; Kevin Schuh <KSchuh@chesterfield.mo.us>
Subject: FW: TIPS INFO

Mike – Tom, Steve, Kevin and I met on this today. Prior to the meeting we sent Byrne and Jones a list of questions which they answered and supplied additional information. After reviewing everything we are comfortable that the type of services we would be requesting as part of the Logan Park improvements and the turfing at the CVAC have been competitively bid through the Soucewell program. Additionally, all subsequent bids, including those submitted to the City of Chesterfield, would be further reviewed for compliance with the original bid by TIPS. Given the current difficulties in getting bidders and the high/disparate prices everyone is getting I think this type of cooperative procurement program is more valuable than ever. Accordingly, Tom/Steve/Kevin and I are recommending that we proceed with the use of Byrne and Jones via the TIPS cooperative procurement program. If necessary, both Tom and I would be comfortable addressing any concerns from Council regarding this program at Committee, Agenda Review, or outside the parameters of a public meeting.

If you have questions or need anything else on this please let me know.

James A. Eckrich, P.E.
Director of Public Works / City Engineer
City of Chesterfield
(636) 537-4764

From: Jim Eckrich
Sent: Thursday, May 19, 2022 4:15 PM
To: Thomas McCarthy <TMcCarthy@chesterfield.mo.us>; Steve Jarvis <SJarvis@chesterfield.mo.us>
Subject: RE: TIPS INFO

Somebody no-showed on a meeting and I took the time to review this. I understand it better now and I think it is something we should use. After you guys have reviewed let's meet and talk through everything. Go ahead and set the meeting next week for whatever date / time works for you. I can do 9am Tuesday through Friday or 2pm Monday or Wednesday. Pick whatever works for the two of you.

From: Thomas McCarthy <TMcCarthy@chesterfield.mo.us>
Sent: Thursday, May 19, 2022 3:42 PM
To: Jim Eckrich <JEckrich@chesterfield.mo.us>; Steve Jarvis <SJarvis@chesterfield.mo.us>
Subject: RE: TIPS INFO

Sounds great to me

From: Jim Eckrich <JEckrich@chesterfield.mo.us>
Sent: Thursday, May 19, 2022 3:41 PM
To: Thomas McCarthy <TMcCarthy@chesterfield.mo.us>; Steve Jarvis <SJarvis@chesterfield.mo.us>
Subject: RE: TIPS INFO

This is good info. I can't dedicate the time today to delve into this fully and I'm off tomorrow. Let's each look at this individually by the middle of next week and then maybe the three of us can meet late next week? Does that work?

From: Thomas McCarthy <TMcCarthy@chesterfield.mo.us>
Sent: Thursday, May 19, 2022 3:39 PM
To: Jim Eckrich <JEckrich@chesterfield.mo.us>; Steve Jarvis <SJarvis@chesterfield.mo.us>
Subject: FW: TIPS INFO

Additions from Brett

From: Brett Gaither <bgaither@byrneandjones.com>
Sent: Thursday, May 19, 2022 3:35 PM
To: Thomas McCarthy <TMcCarthy@chesterfield.mo.us>
Subject: Re: TIPS INFO

If not, it's best for us to meet face to face. Or to have your team call the attorney for TIPS and to talk to others who have used TIPS for their athletic complexes. Almost all of our sports jobs are thru TIPS. We have plenty of references. The Cooperative Purchasing is only for public entities. They, TIPS, advertise the products and services they want to bid out. We bid those. They analyze the numbers and compare them against RS Means, and they do the background, financial, bonding and customer checks. If we pass those, they award the contract. We still have to price the work and TIPS reviews our bid to make certain we are charging according to our bid/contract and to RS Means. After that, they approve our pricing and contract.

Brett Gaither
Byrne & Jones Construction
Asphalt-Concrete-Sports-Microsurfacing
314-568-7610

On May 19, 2022, at 2:11 PM, Thomas McCarthy <mccarthy@chesterfield.mo.us> wrote:

Let me see if we think we can get what we need from here.

From: Brett Gaither <bgaither@byrneandjones.com>
Sent: Thursday, May 19, 2022 2:06 PM
To: Thomas McCarthy <TMcCarthy@chesterfield.mo.us>
Subject: TIPS INFO

Tom does this help?

I would suggest that they watch this video: <https://www.youtube.com/watch?v=kZdD9-VyhX4>

We have four TIPS contracts including:

CONTRACT: 200201 Trades, Labor and Materials (JOC)

CONTRACT: 20020502 Synthetic or Natural Sports Fields, Courts or Tracks (JOC)

CONTRACT: 20020501 Synthetic or Natural Sports Fields, Courts or Tracks

CONTRACT: 200602 Pavement and Other Related Services (JOC)

1. Here is a link to our TIPS Vendor Profile: <https://www.tips-usa.com/vendorProfile.cfm?RecordID=E45B0738089F7FE3B9FFDE5D81006022>
 - a. If you click on the DUE DILIGENCE tab under our logo you will find the bid advertisement, bid request, bid responders, **AND ALL FOUR OF OUR ACTUAL CONTRACTS.**
2. When we submitted for contract #200201 Trades, Labor, and Materials (JOC), we submitted pricing for anything and everything that Byrne & Jones can self-perform. In the event that a project includes a portion of work that we did not price, we can still have this work in our contract and TIPS will utilize RSMEANS to verify that the pricing is in compliance.
 - a. RSMeans is the national standard database of current construction cost estimates. RSMeans includes data for nearly every facet of a construction project, including materials, labor, transportation, and storage. RSMeans data is exhaustively researched in order to ensure that the numbers provided are as accurate as possible.
3. TIPS satisfies all legal bid requirements and allows owners to select what they want and who they want. The streamlined process allows owners to save time and money because Byrne & Jones provides all preconstruction activities as a part of the project.

I've also attached 3 documents for your review:

1. Getting to Know TIPS
2. TIPS Competitive Bid Process
3. List of TIPS contacts including the Missouri Rep and the Construction Team

Brett Gaither
Byrne & Jones Construction
Asphalt-Concrete-Sports-Microsurfacing

Kevin Schuh
City of Chesterfield, MO
6/1/2022

To whom it may concern,

The Sports Facilities Companies (SFC) has reviewed the proposal for providing and installing a synthetic turf field system for the infields of the CVAC complex dated 1/17/2022 by Byrne and Jones. The proposal is competitive with pricing and scopes that we experience in the industry and references compliance with TIPS contract. SFC would support proceeding with the scope based on volume of play forecasted at the CVAC facility.

Thank you,

Jake Whittaker
VP of Development Services

CHAPTER V
SPECIAL PROCUREMENT PROCEDURES

Occasionally, the City may need to purchase goods or services under circumstances which do not clearly fit the patterns of normal public procurement and for which normal competitive shopping procedures do not apply. The following guidelines are provided with regard to making such purchases.

Section 1. Exclusive Service

In the event that there is only one firm or company or individual capable of providing a particular service or commodity and said services or commodities cannot be secured from other persons or companies, then the competitive bidding procedures outlined in this manual may be waived. Whenever Department Heads or City Clerk determine that goods or services must be purchased from a "sole source vendor," documentation must be provided by the Department Heads or City Clerk to the Director of Finance and Administration. The documentation should be attached to the purchase order. Exclusive service purchases for amounts exceeding \$5,000.00 must be pre-approved by the City Council.

Section 2. Cooperative Procurement Programs

Department Heads or City Clerk are encouraged to use cooperative purchasing programs sponsored by the State of Missouri or other jurisdictions. Cooperative purchasing can prove advantageous to the City both by relieving Department Heads or City Clerk of the paperwork necessary to document the purchase and by taking advantage of the large quantity purchases made by State Government. Purchases made through these programs have met the requirements of competitive shopping and require no further documentation. Department Heads or City Clerk are encouraged to check with the State and other jurisdictions regarding cooperative procurement contracts in effect prior to making any large purchases. Insofar as the City Council has adopted an ordinance or resolution authorizing the City to participate in a cooperative purchasing agreement with another jurisdiction, the City Administrator has the authority to approve such purchases without seeking separate, formal City Council approval on each item.

Section 3. Professional Services

A. Generally. Normal competitive procedures cannot be utilized in securing professional services such as physicians, attorneys, engineers, certified public accountants, planners, and other professional people who, in keeping with the standards of their discipline, will not enter into a competitive bidding process.

B. Request For Proposal. A Request for Proposal (RFP) can be prepared much the same way as specifications, including requirements and minimum standards for the services to be provided. RFPs should be submitted to the City Administrator for review and approval prior to distribution. When an RFP for professional services is approved, a limited number of qualified professionals known to the City will be invited to submit a proposal setting forth their interest, qualifications, and how they can meet the City's needs. In securing professional services, it is the primary goal of the City to obtain the services of a professional who has a proven record of providing, in a professional way, those services required. A contract will be negotiated with the professional deemed to best meet the City's needs.

C. Exceptions. The following shall be the policy and procedures for selecting architectural, engineering and land surveying services for the City.

1. **Definitions.**
 - (a) **Firm.** The term "firm" shall mean any individual, firm, partnership, corporation, association, or other legal entity permitted by law, to practice the profession of architecture, engineering, or land surveying or other professional services and provide said services.
 - (b) **Architectural Services.** The term "architectural services" shall mean those services within the scope of practice of architecture as defined by the laws of the State of Missouri, Section 327.091 RSMo., and to include landscape architects.
 - (c) **Engineering Services.** The term "engineering services" shall mean those services within the scope of practice of engineering as defined by the laws of the State of Missouri, Section 327.181 RSMo.
 - (d) **Land Surveying Services.** The term "land surveying services" shall mean those services as defined by the laws of the State of Missouri, Section 327.272 RSMo.
 - (e) **Selection Committee.** The term "Selection Committee" shall mean the City Administrator, Director of Public Works and Department Head of the using Department.
2. **Roster of Consultants.**
 - (a) The City Administrator or designated staff will maintain a roster of qualified firms interested in performing